FORM A: BID (See B9)

| 1. | Contract Title | OPERATION OF CONCESSION BOOTH(S) FOR THE CITY OF WINNIPEG AT VIMY ARENA, BERTRAND ARENA, ROLAND MICHENER ARENA, TERRY SAWCHUK ARENA, MAGINOT ARENA RIVER EAST ARENA, PIONEER ARENA, CENTURY ARENA, ERIC COY ARENA, BILLY MOSIENKO ARENA, OLD EXHIBITION ARENA AND FORT ROUGE LEISURE CENTRE INCLUDING SAM SOUTHER ARENA | |
|----|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|
| 2. | Bidder | | |
| | | Name of Bidder | |
| | | Street | |
| | | City Province Postal Co | |
| | | Facsimile Number | |
| | (Mailing address if different) | Street or P.O. Box | |
| | | City Province Postal Co | |
| | | The Bidder is: | |
| | (Choose one) | a sole proprietor | |
| | | a partnership | |
| | | a corporation | |
| | | carrying on business under the above name. | |
| 3. | Contact Person | The Bidder hereby authorizes the following contact person to represe the Bidder for purposes of the Bid. | ent |
| | | Contact Person Title | |
| | | Telephone Number Facsimile Number | |
| 4. | Definitions | All capitalized terms used in the Contract shall have the meanin ascribed to them in the General Conditions and D3. | gs |
| 5. | Offer | The Bidder hereby offers to perform the Work in accordance with t Contract for the Payment(s), in Canadian funds, set out on Form Payment to the City, appended hereto. | |

| 6. | Commencement of the Work | The Bidder agrees that no Work shall commence until he is in receipt of a purchase order authorizing the commencement of the Work. | | |
|-----|--------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| 7. | Contract | The Bidder agrees that the Bid Opportunity in its entirety shall be deemed to be incorporated in and to form a part of this offen of notwithstanding that not all parts thereof are necessarily attached to accompany this Bid Submission. | | |
| 8. | Addenda | The Bidder certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract: | | |
| | | No Dated | | |
| 9. | Time | This offer shall be open for acceptance, binding and irrevocable for a period of sixty (60) Calendar Days following the Submission Deadline. | | |
| 10. | Signatures | In witness whereof the Bidder or the Bidder's authorized official officials have signed this | | |
| | | , 20 | | |
| | (If no corporate seal) Signed and sealed in the presence of: | Signature of Bidder or Bidder's Authorized Official or Officials | | |
| | (Witness) | | | |
| | | (Print here name and official capacity of individual whose signature appears above) | | |
| | (Witness) | | | |
| | | (Print here name and official capacity of individual whose signature appears above) | | |

SEAL

FORM B(R1): PAYMENT TO THE CITY

(See B10)

OPERATION OF CONCESSION BOOTH(S) FOR THE CITY OF WINNIPEG AT VIMY ARENA, BERTRAND ARENA, ROLAND MICHENER ARENA, TERRY SAWCHUK ARENA, MAGINOT ARENA, RIVER EAST ARENA, PIONEER ARENA, CENTURY ARENA, ERIC COY ARENA, BILLY MOSIENKO ARENA, OLD EXHIBITION ARENA AND FORT ROUGE LEISURE CENTRE INCLUDING SAM SOUTHERN ARENA

ALTERNATIVE 1 – AWARD AS A WHOLE

UNIT PRICES

| | | Concession Booth | | |
|-------------|-------------------------------------------------------|--------------------------|------------------------------------------------------|--|
| Item No. | Description | Historical Gross Sales * | Payment to the City as a Percentage of Gross Sales** | |
| 1. | Vimy Arena*** | \$ 8,902.18 | % | |
| 2. | Bertrand Arena*** | \$ 8,645.37 | % | |
| 3. | Roland Michener Arena*** | \$16,016.72 | % | |
| 4. | Terry Sawchuk*** | \$12,785.41 | % | |
| 5. | Maginot Arena*** | \$11,200.41 | % | |
| 6. | River East Arena*** | \$12,912.20 | % | |
| 7. | Pioneer Arena | \$10,077.78 | % | |
| 8. | Century Arena | \$21,209.90 | % | |
| 9. | Eric Coy Arena | \$17,513.33 | % | |
| 10. | Billy Mosienko Arena | \$18,460.07 | % | |
| 11. | Old Exhibition Arena | \$ 1,822.38 | % | |
| 12. | Ft. Rouge Leisure Centre including Sam Southern Arena | \$12,532.92 | % | |
| Minim | um Guaranteed Annual Payment (MGAP) | \$ | | |

G.S.T. Extra – Do not include in percentage bid

| Name of Bidder |
|--------------------|

^{*} Please refer to B4.1(a)

^{**} Bidders must provide a numerical percentage

^{***} Concession Booth Historical Gross Sales were estimated based upon reported Gross Sales less estimated Vending Machine Sales. (Vending Machines will be the subject of a separate Bid Opportunity)

FORM B(R1): PAYMENT TO THE CITY

(See B10)

OPERATION OF CONCESSION BOOTH(S) FOR THE CITY OF WINNIPEG AT VIMY ARENA, BERTRAND ARENA, ROLAND MICHENER ARENA, TERRY SAWCHUK ARENA, MAGINOT ARENA, RIVER EAST ARENA, PIONEER ARENA, CENTURY ARENA, ERIC COY ARENA, BILLY MOSIENKO ARENA, OLD EXHIBITION ARENA AND FORT ROUGE LEISURE CENTRE INCLUDING SAM SOUTHERN ARENA

ALTERNATIVE 2 – AWARD BY ITEM

UNIT PRICES

| | | Concession Booth | | |
|-------------|-------------------------------------------------------|----------------------------|---------------------------------------------------------------|------------------------------------------------|
| Item No. | Description | Historical Gross Sales* | Payment to the City as a Percentage of Gross Sales** | Minimum Guaranteed Annual Payment (MGAP) |
| 1. | Vimy Arena*** | \$ 8,902.18 | % | \$ |
| 2. | Bertrand Arena*** | \$ 8,645.37 | % | \$ |
| 3. | Roland Michener Arena*** | \$16,016.72 | % | \$ |
| 4. | Terry Sawchuk*** | \$12,785.41 | % | \$ |
| 5. | Maginot Arena*** | \$11,200.41 | % | \$ |
| 6. | River East Arena*** | \$12,912.20 | % | \$ |
| 7. | Pioneer Arena | \$10,077.78 | % | \$ |
| 8. | Century Arena | \$21,209.90 | % | \$ |
| 9. | Eric Coy Arena | \$17,513.33 | % | \$ |
| 10. | Billy Mosienko Arena | \$18,460.07 | % | \$ |
| 11. | Old Exhibition Arena | \$ 1,822.38 | % | \$ |
| 12. | Ft. Rouge Leisure Centre including Sam Southern Arena | \$12,532.92 | % | \$ |

G.S.T. Extra - Do not include in percentage bid

| Name of Bidder |
|----------------|

^{*} Please refer to B4.1(a)

^{**} Bidders must provide a numerical percentage

^{***} Concession Booth Historical Gross Sales were estimated based upon reported Gross Sales less estimated Vending Machine Sales. (Vending Machines will be the subject of a separate Bid Opportunity)