FORM A(R1): PROPOSAL (See B10)

| 1. | Contract Title | PROVISION OF FOOD AND BEVERAGE SERVICES FOR CITY OF | | | | | |
|----|--------------------------------|--|---|-----------------|--|--|--|
| | | WINNIPEG OPERATED | GOLF COURSES | | | | |
| 2. | Bidder | | | | | | |
| | | Name of Bidder | | | | | |
| | | Street | | | | | |
| | | City | Province | Postal Code | | | |
| | | Facsimile Number | | | | | |
| | (Mailing address if different) | Street or P.O. Box | | | | | |
| | | City | Province | Postal Code | | | |
| | | The Bidder is: | | | | | |
| | (Choose one) | a sole proprietor | | | | | |
| | | a partnership | | | | | |
| | | a corporation | | | | | |
| | | carrying on business un | der the above name. | | | | |
| 3. | Contact Person | The Bidder hereby auth the Bidder for purposes | rson to represent | | | | |
| | | Contact Person | Title | | | | |
| | | Telephone Number | Facsimile Number | | | | |
| 4. | Definitions | | sed in the Contract shall hav General Conditions and D3. | ve the meanings | | | |
| 5. | Offer | The Bidder hereby offers to perform the Work in accordance with the Contract for the Price(s), in Canadian funds, set out on Form B: Payment to the City, appended hereto. | | | | | |
| 6. | Commencement of the Work | | no Work shall commence until from the Award Authority | | | | |

commencement of the Work.

| 7. | Contract | The Bidder agrees that the Request for Proposal in its entirety shall be deemed to be incorporated in and to form a part of this offe notwithstanding that not all parts thereof are necessarily attached to o accompany this Proposal. | | | | | |
|-----|--|--|--|--|--|--|--|
| 8. | Addenda | The Bidder certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract: | | | | | |
| | | No Dated | | | | | |
| | | | | | | | |
| 0 | Tive | This effect that the second se | | | | | |
| 9. | Time | This offer shall be open for acceptance, binding and irrevocable for a period of thirty (30) Calendar Days following the Submission Deadline. | | | | | |
| 10. | Signatures | witness whereof the Bidder or the Bidder's authorized official or ficials have signed this | | | | | |
| | | day of , 20 | | | | | |
| | (If no corporate seal) Signed and sealed in the presence of: | Signature of Bidder or Bidder's Authorized Official or Officials | | | | | |
| | (Witness) | | | | | | |
| | | (Print here name and official capacity of individual whose signature appears above) | | | | | |
| | (Witness) | | | | | | |
| | | (Print here name and official capacity of individual whose signature appears above) | | | | | |

SEAL

FORM B: PAYMENT TO THE CITY

(See B11)

PROVISION OF FOOD AND BEVERAGE SERVICES FOR CITY OF WINNIPEG OPERATED GOLF COURSES

UNIT PRICES

| ALTE | RNATIVE 1 – AWARD AS A WHOLE | | |
|-------------|--|--|--|
| ITEM NO. | DESCRIPTION | TOTAL AVERAGE OF HISTORICAL GROSS SALES* | PAYMENT TO THE CITY AS A PERCENTAGE OF GROSS SALES ** |
| SECT | ION A | | |
| 1. | Kildonan Park GC: | | |
| | a) Percentage payable to the City on gross food and non-alcoholic beverage revenues b) Percentage payable to the City on gross alcoholic | \$ 74,862.00 | % |
| | beverages revenues | \$ 58,981.00 | % |
| 2. | Windsor Park GC: | | |
| | a) Percentage payable to the City on gross food and non-alcoholic beverage revenuesb) Percentage payable to the City on gross alcoholic | \$ 60,254.00 | % |
| | beverages revenues | \$ 58,418.00 | % |
| 3. | Crescent Drive GC: | | |
| | a) Percentage payable to the City on gross food and non-alcoholic beverage revenuesb) Percentage payable to the City on gross alcoholic | \$ 22,325.00 | % |
| | beverages revenues | \$ 9,238.00 | % |
| SECT | ION B | | |
| 4. | Harbour View RC GC | | |
| | a) Percentage payable to the City on gross food and non-alcoholic beverage revenuesb) Percentage payable to the City on gross alcoholic | \$ 53,063.00 | % |
| | beverages revenues | \$ 7,346.00 | % |
| Minim | um Guaranteed Annual Payment (MGAP) | \$ | |
| G.S.T | . Extra – Do not include in percentage bid | <u>.</u> | |
| | se refer to B4 ders must provide a numerical percentage | | |
| | | | |
| | | | |
| | | | Name of Bidder |

FORM B: PAYMENT TO THE CITY

(See B11)

PROVISION OF FOOD AND BEVERAGE SERVICES FOR CITY OF WINNIPEG OPERATED GOLF COURSES

UNIT PRICES

ALTERNATIVE 2 – AWARD BY SECTION

| NO. | DESCRIPTION | HISTORICAL GROSS SALES * | PAYMENT TO THE CITY AS A PERCENTAGE GROSS SALES ** | MINIMUM GUARANTEED ANNUAL PAYMENT (MGAP) | | | | |
|-----|---|--------------------------------|---|--|--|--|--|--|
| 1. | Kildonan Park GC: | | | | | | | |
| | a) Percentage payable to the City on gross food and non-alcoholic | 4740000 | % | ф. | | | | |
| | beverage revenues b) Percentage payable to the City on | \$ 74,862.00 | | \$ | | | | |
| | gross alcoholic beverages revenues | \$ 58,981.00 | % | \$ | | | | |
| 2. | Windsor Park GC: | | | | | | | |
| | a) Percentage payable to the City on gross food and non-alcoholic beverage revenues | \$ 60,254.00 | % | \$ | | | | |
| | b) Percentage payable to the City on gross alcoholic beverages revenues | \$ 58,418.00 | % | \$ | | | | |
| 3. | Crescent Drive GC: | | | | | | | |
| | a) Percentage payable to the City on gross food and non-alcoholic | | | | | | | |
| | beverage revenues | \$ 22,325.00 | % | \$ | | | | |
| | b) Percentage payable to the City on gross alcoholic beverages revenues | \$ 9,238.00 | % | \$ | | | | |

| SECT | TION B | | | | |
|-------------|---|--------------------------------|---|--|--|
| ITEM NO. | DESCRIPTION | HISTORICAL GROSS SALES * | PAYMENT TO THE CITY AS A PERCENTAGE GROSS SALES ** | MINIMUM GUARANTEED ANNUAL PAYMENT (MGAP) | |
| 4. | Harbour View RC GC | | | | |
| | a) Percentage payable to the City on gross food and non-alcoholic beverage revenues | \$ 53,063.00 | % | \$ | |
| | b) Percentage payable to the City on gross alcoholic beverages revenues | \$ 7,346.00 | % | \$ | |

| G.S.T. Extra – | Do | not | inc | lude | e in | percen | tage | bic | l |
|----------------|----|-----|-----|------|------|--------|------|-----|---|
|----------------|----|-----|-----|------|------|--------|------|-----|---|

Name of Bidder

^{*} Please refer to B4

^{**} Bidders must provide a numerical percentage