



877-2019 ADDENDUM 1

SECURITY INFORMATION AND EVENT MANAGEMENT SYSTEM (SIEM)

URGENT

PLEASE FORWARD THIS DOCUMENT TO WHOEVER IS IN POSSESSION OF THE REQUEST FOR PROPOSAL

ISSUED: October 16, 2019
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THIS ADDENDUM SHALL BE INCORPORATED INTO THE REQUEST FOR PROPOSAL AND SHALL FORM A PART OF THE CONTRACT DOCUMENTS

Template Version: Ar20160708

Please note the following and attached changes, corrections, additions, deletions, information and/or instructions in connection with the Request for Proposal, and be governed accordingly. Failure to acknowledge receipt of this Addendum in Paragraph 9 of Form A: Proposal may render your Proposal non-responsive.

PART A – PROPOSAL SUBMISSION

Replace: 877-2019 Proposal Submission with 877-2019 Addendum 1- Proposal Submission. The following is a summary of changes incorporated in the replacement Proposal Submission:

Form B: PRICES is replaced by Form B(R1): PRICES

PART B – BIDDING PROCEDURES

- Add: B8.1(c): The detailed pricing for all the items included in their proposed solution, in support of the Total Bid Price.
- Add: B8.1(d): The licensing/subscription model(s) proposed (e.g. concurrent, per seat, levels/role based and details of the combination if proposed as such).
- Revise: B10.1 to read: The Proponent shall state a price in Canadian funds for each item of the Work identified on Form B: Prices. **The Total Bid Price** shall include a detailed itemised cost breakdown of all the included items of the proposed solution. For example:
- Revise: 10.1(a) to read: Final purchase, deployment, subscription and support cost
- Revise: B10.1 (d) to read: Cost of instructor led training for approximately 5 Administrators (configuration & administration).
- Replace: B23

B23. EVALUATION OF PROPOSALS

- B23.1 Award of the Contract shall be based on the following evaluation criteria:
 - (a) compliance by the Proponent with the requirements of the Request for Proposal or acceptable deviation therefrom: (pass/fail)
 - (b) qualifications of the Proponent and the Subcontractors, if any, pursuant to B17: (pass/fail)
 - (c) the detailed pricing for all the items included in their proposed solution, in support of the Total Bid Price; (pass/fail)

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| (d) the licensing/subscription model(s) proposed (e.g. concurrent, per seat, levels/role based and details of the combination if proposed as such). | (pass/fail) |
| (e) Total Bid Price; | 40% |
| (f) Experience of Proponent and Subcontractor; (Section C) | 15% |
| (g) Experience of Key Personnel Assigned to the Project; (Section D) | 5% |
| (h) Project Understanding and Methodology (Section E) | 5% |
| (i) Technical Requirements. (Section F) | 35% |

- B23.2 Further to B23.1(a), B23.1(c) and B23.1(d), the Award Authority may reject a Proposal as being non-responsive if the Proposal is incomplete, obscure or conditional, or contains additions, deletions, alterations or other irregularities. The Award Authority may reject all or any part of any Proposal, or waive technical requirements or minor informalities or irregularities if the interests of the City so require.
- B23.3 Further to B23.1(b) the Award Authority shall reject any Proposal submitted by a Proponent who does not demonstrate, in his/her Proposal or in other information required to be submitted, that he/she is qualified.
- B23.4 If, in the sole opinion of the City, a Proposal does not achieve a pass rating for B23.1(a) to B23.1(d)), the Proposal will be determined to be non-responsive and will not be further evaluated.
- B23.5 Where references are requested, the reference checks to confirm information provided may not be restricted to only those submitted by the Proponent, and may include organizations representing Persons, known to have done business with the Proponent.
- B23.6 Further to B23.1(c), the Total Bid Price shall be the sum of the quantities multiplied by the unit prices for each item shown on Form B: Prices.
- B23.7 Further to B23.1(a), where the Total Bid Price exceeds the funds stated in D3.3, the City may determine that no award will be made in accordance with B24.2.1(a).
- B23.8 Further to B23.1(d), Experience of Proponent and Subcontractors will be evaluated considering the experience of the organization on projects of similar size and complexity as well as other information requested, in accordance with B11.
- B23.9 Further to B23.1(f), Experience of Key Personnel Assigned to the Project will be evaluated considering the experience and qualifications of the Key Personnel and Subcontractor personnel on Projects of comparable size and complexity, in accordance with B12.
- B23.10 Further to B23.1(g), Project Understanding and Methodology will be evaluated considering your firm's understanding of the City's Project, project management approach and team organization, in accordance with B13.
- B23.11 Further to B23.1(h), Technical Requirements will be evaluated considering the Proponent's ability to comply with the requirements of the Project, in accordance with B14.
- B23.12 Notwithstanding B23.1(f) to B23.1(g), where Proponents fail to provide a response to B8.2(a) to B8.2(d), the score of zero may be assigned to the incomplete part of the response.
- B23.13 The Contract shall be awarded in phases. The City intends to award Item 1 in 2019/2020 in accordance with D3.3. Items 2 to 5 may be awarded in subsequent years.
- B23.14 Proposals will be evaluated considering the information in the Proposal Submission and any interviews held in accordance with B21.

PART D – SUPPLEMENTAL CONDITIONS

- Revise: D2.4 to read: The City of Winnipeg utilizes the following technologies that may be relevant to a SIEM implementation (approximate quantities in parentheses):
- (a) Check Point Firewalls (4 core gateways)
 - (i) Utilizing all software blades
 - (b) Cisco Routers and Switches (1200 total, logging to one source)
 - (c) Cisco Wireless LAN Controllers (1 active controller, 200 AP)
 - (d) F5 Application Delivery Controllers (Three active guests)
 - (i) APM, ASM and LTM blades
 - (e) InfoBlox DHCP and DNS appliances (one active of each)
 - (f) Windows 2012 Domain Controllers (6 domain controllers, 5000 active users normally, peak to 8000 active users during summer months)
 - (g) Windows 2012, 2016 and 2019 Servers (850 Windows virtual servers)
 - (h) Windows 10 workstations (5,000 roughly)
 - (i) Ubuntu 18.04 servers (150 virtual servers)
 - (j) Symantec Endpoint Protection
 - (i) Utilizing on premise management console (one console)
 - (k) Symantec Messaging Gateway (on premise) (one gateway)

Add: D2.6 Anticipated growth rates in EPS are 10% per year for the next five (5) years.

Replace: D3:

D3. SCOPE OF SERVICES

- D3.1 The Work to be done under the Contract shall include the supply, delivery, installation and configuration of a on premise SIEM solution and maintenance, support and upgrades for one year from the date of execution with the option of four (4) mutually agreed upon one (1) year extensions for License, maintenance, support and upgrades.
- D3.1.1 The City may negotiate the extension option with the Contractor within ninety (90) Calendar Days prior to the expiry date of the Contract. The City shall incur no liability to the Contractor as a result of such negotiations.
- D3.1.2 Changes resulting from such negotiations shall become effective on anniversary of start date of respective year. Changes to the Contract shall not be implemented by the Contractor without written approval by the Contract Administrator.
- D3.2 The major components of the Work are as follows:
- (a) Provision of all software, licenses/subscriptions and hardware required to provide a SIEM solution for the City of Winnipeg based upon the requirements as laid out in D2, D3 and E2.
 - (b) Services for installation assistance (including ingestion of all data sources listed in D2.4), SIEM tuning and system customization for the following use cases:
 - (i) Incident Response;
 - (ii) Malware Tracking and;
 - (iii) Threat Hunting.
 - (c) Provision for all required threat feed and software subscriptions as well as support for one (1) year.
- D3.3 The funds available for this Contract are \$423,000.00 (CAD).

- D3.4 Notwithstanding D3.1, the type and quantity of Work to be performed under this Contract is subject to annual approval of monies therefore in a budget by Council. Proponents are advised that monies have been approved for work up to and including December 31, 2019.
- D3.4.1 In the event that Council does not approve the annual budget for any year during this Contract, the City reserves the right to alter the type or quantity of work performed under this Contract, or to terminate the Contract, upon one hundred and twenty (120) Calendar Days written notice by the Contract Administrator. In such an event, no claim may be made against the City for damages of any kind resulting from the termination, including, but not limited to, on the ground of loss of anticipated profit on Work.
- D3.5 Notwithstanding D3.1, in the event that operational changes result in substantial changes to the requirements for Work, the City reserves the right to alter the type or quantity of work performed under this Contract, or to terminate the Contract, upon thirty (30) Calendar Days written notice by the Contract Administrator. In such an event, no claim may be made for damages on the ground of loss of anticipated profit on Work.

PART E – SPECIFICATIONS

- Add: E2.3 Item No. 1 shall include all items required for the complete functioning of the proposed solution for one (1) year, including but not limited to the cost of all applications, software, add-on's, patches, peripherals/ accessories, Maintenance/Support – annual per-user, premium support, Installation, perpetual licensing, initial annual subscription, hardware, licensing cost, professional support and training.
- Add: E2.4 Item No 2 to Item No 5 – The Contractor shall provide the License/Subscription, upgrades and maintenance for Year 2 to Year 5.

QUESTIONS AND ANSWERS

- Q1: What is the total count of workstations and servers at the City of Winnipeg?
A1: See revised D2.4. (Addendum 1)
- Q2: Can you clarify the HA requirements of the requested solution?
A2: As per B14.4 the only HA requirement of the system is to ensure no log data is lost due to a single component failure of the proposed system.
- Q4: Can you list the quantities of the items in D2.4?
A4: See revised D2.4. (Addendum 1)
- Q5: Do the EPS figures in D2.5 consist of just EPS or do they include Flows?
A5: As per D2.5 this is purely events per second and does not include flows.
- Q6: Are workstations in scope for log collection?
A6: Workstation type and count have been provided only as background information to act as guidance to the potential log requirements of other in-scope technologies such as the Symantec Endpoint Protection and Active Directory.
- Q7: What is the anticipated growth rate for the next 3-5 years?
A7: See D2.6 ((Addendum 1)
- Q8: D3.1, B10.1a do not match, is this request for one year of support up front or three years?
A8: See revised D3.1. This is a request for one year up front. (Addendum 1)
- Q8: What is the total active user count in your Active Directory?

A8: See revised D2.4. (Addendum 1)

Q9: Is there a requirement for work to be performed on-site?

A9: There is no hard requirement for the work to be performed on-site. The implementation plan will be scored in accordance to section B13.

Q10: What type of training are you looking for?

A10: See revised B10.1 (d) (Addendum 1)