



## **EXPRESSION OF INTEREST # 497-2011 FOR SELECT CITY-OWNED GOLF COURSES**

The City of Winnipeg is inviting interested parties to submit an Expression of Interest (EOI) proposal for the development and/or operation of one or more of the following City-owned golf courses: Canoe Club, Crescent Drive, Harbour View, John Blumberg, Kildonan Park, Tuxedo, Windsor Park.

Proposals for the purchase of the golf course lands for commercial/residential development, or the long-term lease and operation by the private sector, or any other innovative uses of the golf course lands, should include the following:

**1. Background Information**

- the names of all Principals associated with the Proponent in the proposal;
- examples of other developments or golf course operations carried out by the Proponent;
- financial information about the Proponent.

**2. Details of the Proposed Use(s)**

- details of the character of the proposed development for the lands and/or arrangements for the long-term lease and operation of the golf course(s).

**3. Financing**

- a full explanation of the means by which the Project is to be financed.

**4. Benefits to the Community**

- the economic, social, and environmental benefits to the City of Winnipeg and its citizens.

**5. Consistency with Our Winnipeg**

- demonstration of the Project's consistency with the objectives of Our Winnipeg which is the City's new municipal development plan: <http://www.winnipeg.ca/interhom/CityHall/OurWinnipeg/>

**6. Other Information**

- any other information which the Proponent considers pertinent to its proposal.

Interested parties should respond in writing by:

**4:00 p.m. Winnipeg time, October 26, 2011**

to:

THE CITY OF WINNIPEG, MATERIALS MANAGEMENT DIVISION,  
MAIN FLOOR – 185 KING STREET, WINNIPEG, MB R3B 1J1

Additional information is provided in the attached appendices. For enquiries, or to make arrangements to view a golf course(s), contact the City's representative: Iain Day, at 204-986-6624, or e-mail [iday@winnipeg.ca](mailto:iday@winnipeg.ca)

Any further information that becomes available will be posted on the Bid Opportunity Page at [www.winnipeg.ca/matmgt/bidopp.asp](http://www.winnipeg.ca/matmgt/bidopp.asp). Interested parties are responsible for checking this web site regularly. Information provided to an interested party/Proponent by the City or acquired by an interested party/Proponent by way of further enquiries or through investigation is confidential. Such information shall not be used or disclosed in any way without the prior written authorization of the City's representative.

The interested party/Proponent shall not make any statement of fact or opinion regarding any aspect of the EOI to the media or any member of the public without the prior written authorization of the City representative. Failure to comply with this provision may result in disqualification or cause for termination of negotiations.

This is only an enquiry as to interest for the purpose of future negotiations for the purchase for development and/or the long-term lease and operation of select City-owned golf courses. Negotiations are at the sole discretion of the City. Prior to initiating negotiations, a deposit of \$50,000 will be required to be paid to the City as an indication of the Proponent's bona fides. The City may negotiate with parties who have not submitted a Proposal in response to this EOI. The City will not necessarily invite those submitting a Proposal to participate in further negotiations. City Council approval will be required for any negotiated agreements.

We thank all who submit a Proposal and advise that only those selected for further consideration will be contacted.