

FORM A: PROPOSAL
(See B8)

1. Contract Title SUPPLY AND DELIVERY OF PANASONIC TOUGHBOOKS AND ACCESSORIES

2. Bidder

Name of Bidder

Usual Business Name of Bidder as it appears on Invoice (if different from above)

Street

(Mailing address if different)

City

Province

Postal Code

Email Address of Bidder

Facsimile Number

Street or P.O. Box

City

Province

Postal Code

GST Registration Number (if applicable)

(Choose one)

The Bidder is:

a sole proprietor

a partnership

a corporation

carrying on business under the above name.

3. Contact Person

The Bidder hereby authorizes the following contact person to represent the Bidder for purposes of the Proposal.

Contact Person

Title

Telephone Number

Facsimile Number

4. Definitions

All capitalized terms used in the Contract shall have the meanings ascribed to them in the General Conditions and D5.

5. Offer The Bidder hereby offers to perform the Work in accordance with the Contract for the price(s), in Canadian funds, set out on Form B: Prices, appended hereto.
6. Execution of Contract The Bidder agrees to execute and return the Contract no later than seven (7) Calendar Days after receipt of the Contract, in the manner specified in C4.
7. Commencement of the Work The Bidder agrees that no Work shall commence until he/she is in receipt of a notice of award from the Award Authority authorizing the commencement of the Work.
8. Contract The Bidder agrees that the Request for Proposal in its entirety shall be deemed to be incorporated in and to form a part of this offer notwithstanding that not all parts thereof are necessarily attached to or accompany this Proposal.
9. Addenda The Bidder certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract:
- | No. | _____ | Dated | _____ |
|-----|-------|-------|-------|
| | _____ | | _____ |
| | _____ | | _____ |
10. Time This offer shall be open for acceptance, binding and irrevocable for a period of sixty (60) Calendar Days following the Submission Deadline.
11. Signatures The Bidder or the Bidder's authorized official or officials have signed this _____ day of _____, 20_____.

Signature of Bidder or
Bidder's Authorized Official or Officials

(Print here name and official capacity of individual whose signature appears above)

(Print here name and official capacity of individual whose signature appears above)

FORM B: PRICES
(See B9)

SUPPLY AND DELIVERY OF PANASONIC TOUGHBOOKS AND ACCESSORIES

<p align="center">Panasonic Toughbook CF-31 Mark 2 - Item #1 Approximate 2 year quantity – 150 units</p>				
	Minimum Spec	SKU #1	SKU #2	SKU #3
		(For evaluation purposes)	Optional	Optional
Model Lifecycle	Minimum 12 months			
SKU				
O/S	Windows 7 Prof with XP Pro Downgrade	MANDATORY REQUIREMENTS	Yes/No	Yes/No
CPU	Intel Core i5-2520M		Yes/No	Yes/No
Memory	4 GB (expandable to 8 GB)		Yes/No	Yes/No
Display	1,200 NIT bright 13" LED LCD or higher screen, with: anti-glare and anti-reflection coating, factory installed scratch protectors, glove-touch (resistive) touch screen		Yes/No	Yes/No
Hard Drive	320GB 7,200 RPM HDD or higher with flexible internal connectors and heater		Yes/No	Yes/No
Smart Card Reader	Integrated Smart Card reader		Yes/No	Yes/No
Ports	LAN (RJ-45) Ethernet Port		Yes/No	Yes/No
Port Covers	Latched port covers		Yes/No	Yes/No
Bluetooth	Integrated Bluetooth 2.1		Yes/No	Yes/No
Keyboard	Chiclet style keyboard with individual key backlighting		Yes/No	Yes/No
Vehicle Mount	Compatible with existing Precision Mounting Technologies (PMT) infrastructure		Yes/No	Yes/No
Battery Life	13.5 hours or higher on single battery		Yes/No	Yes/No
Touchpad	Pressure/resistive touch pad for gloved touch capability		Yes/No	Yes/No
Strength	3 rd Party Tested MIL-810G (for drop up to 72" with 1 unit, shock, vibration, high/low temperature (-20F to 60F), freeze/thaw, and IP65 compliance		Yes/No	Yes/No
Warranty	3-Year to be serviced in Canada		Yes/No	Yes/No
<p>In the following section, please indicate the per unit cost for each of the following components:</p>				
HDD Lock (Screw for HDD latch)	Per unit cost	\$		
2 nd LAN (RJ-45) Ethernet Port	Per unit cost	\$		
<p>Indicate any optional items:</p>				
Additional Warranty	Optional		Yes/No	Yes/No

FORM B: PRICES
(See B9)

SUPPLY AND DELIVERY OF PANASONIC TOUGHBOOKS AND ACCESSORIES

Panasonic Toughbook CF-19 Mark 5 - Item #2				
Approximate 2 year quantity – 5 units				
	Minimum Spec	SKU #1	SKU #2	SKU #3
		(For evaluation purposes)	Optional	Optional
Model Lifecycle	Minimum 12 months			
SKU				
O/S	Windows 7 Professional with XP Pro Downgrade	MANDATORY REQUIREMENTS	Yes/No	Yes/No
CPU	Intel Core i5-2520M		Yes/No	Yes/No
Memory	2 GB (1 RAM bank filled, 1 free)		Yes/No	Yes/No
Display	10.4" Touchscreen LCD		Yes/No	Yes/No
Hard Drive	160 GB 7,200 RPM Shock-mounted HDD or higher		Yes/No	Yes/No
Ports	LAN (RJ-45) Ethernet Port, USB Port		Yes/No	Yes/No
Port Covers	Latched port covers		Yes/No	Yes/No
Bluetooth	Integrated Bluetooth 2.1		Yes/No	Yes/No
Keyboard	Chiclet style keyboard with individual key backlighting		Yes/No	Yes/No
Modem	Embedded cellular wireless modem (Gobi 3G or higher)		Yes/No	Yes/No
Vehicle Mount	Compatible with existing infrastructure		Yes/No	Yes/No
Touchpad	Pressure/resistive touch pad for gloved touch capability		Yes/No	Yes/No
Strength	3 rd Party Tested MIL-810G (for drop up to 72" with 1 unit, shock, vibration, high/low temperature (-20F to 60F), freeze/thaw, and IP65 compliance		Yes/No	Yes/No
Warranty	3-Year to be serviced in Canada		Yes/No	Yes/No
In the following section, please indicate the per unit cost for each of the following components:				
3-Year computrace subscription	Per unit cost	\$		
Indicate any optional items:				
Additional Warranty	Optional		Yes/No	Yes/No
Wi-Fi	Optional		Yes/No	Yes/No
GPS Receiver	Optional		Yes/No	Yes/No
Camera	Optional		Yes/No	Yes/No
Integrated Smart Card Reader	Optional		Yes/No	Yes/No
% discount (see B10)				

Price of Toughbook as of September 2012				
End of Life Date for Toughbook		dd/mm/yy	dd/mm/yy	dd/mm/yy
Framework discount (% discount) for any Panasonic Toughbook selected from any of the 5 categories – Fully Rugged, Ultra-Mobile Rugged, Semi Rugged, Business Rugged and Mobile Rugged.				
Describe Price determination Mechanism(s) used in the development of the price(s) for SKU % discount (see B10)				

FORM B: PRICES
(See B9)

SUPPLY AND DELIVERY OF PANASONIC TOUGHBOOKS AND ACCESSORIES

Panasonic Toughbook CF-53 - Item #3				
Approximate 2 year quantity – 58 units				
	Minimum Spec	SKU #1	SKU #2	SKU #3
		(For evaluation purposes)	Optional	Optional
Model Lifecycle	Minimum 12 months			
SKU				
O/S	Windows 7 Professional	MANDATORY REQUIREMENTS	Yes/No	Yes/No
CPU	Intel Core i5-2520M		Yes/No	Yes/No
Memory	4 GB (expandable to 8 GB)		Yes/No	Yes/No
Display	14.0" non-touchscreen LCD		Yes/No	Yes/No
Hard Drive	320 GB Shock-mounted hard drive		Yes/No	Yes/No
DVD	DVD Multidrive		Yes/No	Yes/No
Ports	LAN (RJ-45) Ethernet Port, USB Port		Yes/No	Yes/No
Port Covers	Latched port covers		Yes/No	Yes/No
Keyboard	Chiclet style keyboard with individual key backlighting		Yes/No	Yes/No
Vehicle Mount	Compatible with existing infrastructure		Yes/No	Yes/No
Strength	Gel Mounted HDD and FDD		Yes/No	Yes/No
Warranty	3-year to be serviced in Canada		Yes/No	Yes/No
Indicate any optional items:				
Additional Warranty	Optional		Yes/No	Yes/No
Modem (Embedded Gobi 3G)	Optional		Yes/No	Yes/No
Wi-fi	Optional		Yes/No	Yes/No
Integrated Bluetooth	Optional		Yes/No	Yes/No
Integrated Smart Card Reader	Optional		Yes/No	Yes/No
2 nd LAN	Optional		Yes/No	Yes/No
Camera	Optional		Yes/No	Yes/No
% discount (see B10)				
Price of Toughbook as of September 2012				
End of Life Date for Toughbook		dd/mm/yy	dd/mm/yy	dd/mm/yy
Framework discount (% discount) for any Panasonic Toughbook selected from any of the 5 categories – Fully Rugged, Ultra-Mobile Rugged, Semi Rugged, Business Rugged and Mobile Rugged.				

Describe Price determination Mechanism(s) used in the development of the price(s) for SKU % discount (see B10)

Accessories Item - #4	
	% Discount
Framework discount (% discount) for any Accessory selected for any Panasonic Toughbook from any of the 5 categories – Fully Rugged, Ultra-Mobile Rugged, Semi Rugged, Business Rugged and Mobile Rugged.	

Value added Services - Item #5	
Service Description:	

Decommissioning Services - Item #6	
Service Description:	

Name of Bidder