

# THE CITY OF WINNIPEG

# **REQUEST FOR PROPOSAL**

RFP NO. 276-2013

**PROVISION OF MICROSOFT SELECT PLUS LICENSING PROGRAM SOFTWARE** 

Proposals shall be submitted to: The City of Winnipeg Corporate Finance Department Materials Management Division 185 King Street, Main Floor WINNIPEG MB R3B 1J1

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### **PART B - BIDDING PROCEDURES**

### B1. CONTRACT TITLE

B1.1 PROVISION OF MICROSOFT SELECT PLUS LICENSING PROGRAM SOFTWARE

### B2. SUBMISSION DEADLINE

- B2.1 The Submission Deadline is 4:00 p.m. Winnipeg time, April 18, 2013.
- B2.2 Proposals determined by the Manager of Materials to have been received later than the Submission Deadline will not be accepted and will be returned upon request.
- B2.3 The Contract Administrator or the Manager of Materials may extend the Submission Deadline by issuing an addendum at any time prior to the time and date specified in B2.1.

### B3. ENQUIRIES

- B3.1 All enquiries shall be directed to the Contract Administrator identified in D4.1.
- B3.2 If the Bidder finds errors, discrepancies or omissions in the Request for Proposal, or is unsure of the meaning or intent of any provision therein, the Bidder shall promptly notify the Contract Administrator of the error, discrepancy or omission at least five (5) Business Days prior to the Submission Deadline.
- B3.3 If the Bidder is unsure of the meaning or intent of any provision therein, the Bidder should request clarification as to the meaning or intent prior to the Submission Deadline.
- B3.4 Responses to enquiries which, in the sole judgment of the Contract Administrator, require a correction to or a clarification of the Request for Proposal will be provided by the Contract Administrator to all Bidders by issuing an addendum.
- B3.5 Responses to enquiries which, in the sole judgment of the Contract Administrator, do not require a correction to or a clarification of the Request for Proposal will be provided by the Contract Administrator only to the Bidder who made the enquiry.
- B3.6 The Bidder shall not be entitled to rely on any response or interpretation received pursuant to B2.3 unless that response or interpretation is provided by the Contract Administrator in writing.

### B4. CONFIDENTIALITY

- B4.1 Information provided to a Bidder by the City or acquired by a Bidder by way of further enquiries or through investigation is confidential. Such information shall not be used or disclosed in any way without the prior written authorization of the Contract Administrator.
- B4.2 The Bidder shall not make any statement of fact or opinion regarding any aspect of the Request for Proposals to the media or any member of the public without the prior written authorization of the Contract Administrator.

### B5. ADDENDA

- B5.1 The Contract Administrator may, at any time prior to the Submission deadline, issue addenda correcting errors, discrepancies or omissions in the Request for Proposal, or clarifying the meaning or intent of any provision therein.
- B5.2 The Contract Administrator will issue each addendum at least two (2) Business Days prior to the Submission Deadline, or provide at least two (2) Business Days by extending the Submission Deadline.

- B5.2.1 Addenda will be available on the Bid Opportunities page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <u>http://www.winnipeg.ca/matmgt/bidopp.asp</u>
- B5.2.2 The Bidder is responsible for ensuring that he/she has received all addenda and is advised to check the Materials Management Division website for addenda regularly and shortly before the Submission Deadline, as may be amended by addendum.
- B5.3 The Bidder shall acknowledge receipt of each addendum in Paragraph 9 of Form A: Proposal. Failure to acknowledge receipt of an addendum may render a Proposal non-responsive.

### B6. SUBSTITUTES

- B6.1 The Work is based on the materials, equipment, methods and products specified in the Request for Proposal.
- B6.2 Substitutions shall not be allowed unless application has been made to and prior approval has been granted by the Contract Administrator in writing.
- B6.3 Requests for approval of a substitute will not be considered unless received in writing by the Contract Administrator at least seven (7) Business Days prior to the Submission Deadline.
- B6.4 The Bidder shall ensure that any and all requests for approval of a substitute:
  - (a) provide sufficient information and details to enable the Contract Administrator to determine the acceptability of the material, equipment, method or product as either an approved equal or alternative;
  - (b) identify any and all changes required in the applicable Work, and all changes to any other Work, which would become necessary to accommodate the substitute;
  - (c) identify any anticipated cost or time savings that may be associated with the substitute;
  - (d) certify that, in the case of a request for approval as an approved equal, the substitute will fully perform the functions called for by the general design, be of equal or superior substance to that specified, is suited to the same use and capable of performing the same function as that specified and can be incorporated into the Work, strictly in accordance with the Contract;
  - (e) certify that, in the case of a request for approval as an approved alternative, the substitute will adequately perform the functions called for by the general design, be similar in substance to that specified, is suited to the same use and capable of performing the same function as that specified and can be incorporated into the Work, strictly in accordance with the Contract.
- B6.5 The Contract Administrator, after assessing the request for approval of a substitute, may in his/her sole discretion grant approval for the use of a substitute as an "approved equal" or as an "approved alternative", or may refuse to grant approval of the substitute.
- B6.6 The Contract Administrator will provide a response in writing, at least two (2) Business Days prior to the Submission Deadline, only to the Bidder who requested approval of the substitute.
- B6.6.1 The Bidder requesting and obtaining the approval of a substitute shall be entirely responsible for disseminating information regarding the approval to any person or persons he/she wishes to inform.
- B6.7 If the Contract Administrator approves a substitute as an "approved equal", any Bidder may use the approved equal in place of the specified item.
- B6.8 If the Contract Administrator approves a substitute as an "approved alternative", any Bidder bidding that approved alternative may base his/her Total Bid Price upon the specified item but may also indicate an alternative price based upon the approved alternative. Such alternatives will be evaluated in accordance with B19.

- B6.9 No later claim by the Contractor for an addition to the price(s) because of any other changes in the Work necessitated by the use of an approved equal or an approved alternative will be considered.
- B6.10 Notwithstanding B6.2 to B6.9 and in accordance with B7.7, deviations inconsistent with the Request for Proposal document shall be evaluated in accordance with B19.1(a).

### B7. PROPOSAL SUBMISSION

- B7.1 The Proposal shall consist of the following components:
  - (a) Form A: Proposal;
  - (b) Form B: Prices
- B7.2 The Proposal should consist of the following:
  - (a) Bidder 's Company Profile, Competencies Certification, Support Team Profile, Experience and References (see B11);
  - (b) Pre-Sales Support, Ordering and Post-Sales Services (see B12);
  - (c) Value-Added Services (see B13)
- B7.3 Further to B7.1, the Bidder should include the written correspondence from the Contract Administrator approving a substitute in accordance with B6.
- B7.4 All components of the Proposal shall be fully completed or provided, and submitted by the Bidder no later than the Submission Deadline, with all required entries made clearly and completely, to constitute a responsive Proposal.
- B7.4.1 Bidders should submit one (1) unbound original (marked "original") and three (3) copies.
- B7.5 The Proposal Submission shall be submitted enclosed and sealed in an envelope clearly marked with the RFP number and the Bidder's name and address.
- B7.5.1 Samples or other components of the Proposal Submission which cannot reasonably be enclosed in the envelope may be packaged separately, but shall be clearly marked with the RFP number, the Bidder's name and address, and an indication that the contents are part of the Bidder's Proposal Submission.
- B7.6 Bidders are advised not to include any information/literature except as requested in accordance with B7.1.
- B7.7 Bidders are advised that inclusion of terms and conditions inconsistent with the Request for Proposal document, including the General Conditions, will be evaluated in accordance with B19.1(a).
- B7.8 Proposals submitted by facsimile transmission (fax) or internet electronic mail (e-mail) will not be accepted.
- B7.9 Proposals shall be submitted to:

The City of Winnipeg Corporate Finance Department Materials Management Division 185 King Street, Main Floor Winnipeg MB R3B 1J1

### B8. PROPOSAL

B8.1 The Bidder shall complete Form A: Proposal, making all required entries.

- B8.2 Paragraph 2 of Form A: Proposal shall be completed in accordance with the following requirements:
  - (a) if the Bidder is a sole proprietor carrying on business in his/her own name, his/her name shall be inserted;
  - (b) if the Bidder is a partnership, the full name of the partnership shall be inserted;
  - (c) if the Bidder is a corporation, the full name of the corporation shall be inserted;
  - (d) if the Bidder is carrying on business under a name other than his/her own, the business name and the name of every partner or corporation who is the owner of such business name shall be inserted.
- B8.2.1 If a Proposal is submitted jointly by two or more persons, each and all such persons shall identify themselves in accordance with B8.2.
- B8.3 In Paragraph 3 of Form A: Proposal, the Bidder shall identify a contact person who is authorized to represent the Bidder for purposes of the Proposal.
- B8.4 Paragraph 11 of Form A: Proposal shall be signed in accordance with the following requirements:
  - (a) if the Bidder is a sole proprietor carrying on business in his/her own name, it shall be signed by the Bidder;
  - (b) if the Bidder is a partnership, it shall be signed by the partner or partners who have authority to sign for the partnership;
  - (c) if the Bidder is a corporation, it shall be signed by its duly authorized officer or officers and the corporate seal, if the corporation has one, should be affixed;
  - (d) if the Bidder is carrying on business under a name other than his/her own, it shall be signed by the registered owner of the business name, or by the registered owner's authorized officials if the owner is a partnership or a corporation.
- B8.4.1 The name and official capacity of all individuals signing Form A: Proposal should be printed below such signatures.
- B8.5 If a Proposal is submitted jointly by two or more persons, the word "Bidder" shall mean each and all such persons, and the undertakings, covenants and obligations of such joint Bidders in the Proposal and the Contract, when awarded, shall be both joint and several.

### B9. PRICES

- B9.1 The Bidder shall state a % discount off the standard Microsoft Select Plus Level D ERP Price List in Canadian funds for Items 1, 2 and 3 identified on Form B: Prices.
- B9.2 The discounts shall be based on the ERP at the time of any order.
- B9.2.1 Prices calculated from Form B: Discount % shall include:
  - (a) duty;
  - (b) freight and cartage;
  - (c) Provincial and Federal taxes [except the Goods and Services Tax (GST) and Manitoba Retail Sales Tax (MRST, also known as PST), which shall be extra where applicable] and all charges governmental or otherwise paid;
  - (d) profit and all compensation which shall be due to the Contractor for the Work and all risks and contingencies connected therewith.
- B9.3 The quantities for which payment will be made to the Contractor are to be determined by the Work actually performed and completed by the Contractor, to be measured as specified in the applicable Specifications.

### B10. QUALIFICATION

- B10.1 The Bidder shall:
  - (a) undertake to be in good standing under The Corporations Act (Manitoba), or properly registered under The Business Names Registration Act (Manitoba), or otherwise properly registered, licensed or permitted by law to carry on business in Manitoba, or if the Bidder does not carry on business in Manitoba, in the jurisdiction where the Bidder does carry on business; and
  - (b) be financially capable of carrying out the terms of the Contract; and
  - (c) have all the necessary experience, capital, organization, and equipment to perform the Work in strict accordance with the terms and provisions of the Contract.
- B10.2 The Bidder and any proposed Subcontractor (for the portion of the Work proposed to be subcontracted to them) shall:
  - (a) be responsible and not be suspended, debarred or in default of any obligations to the City. A list of suspended or debarred individuals and companies is available on the Information Connection page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <u>http://www.winnipeg.ca/matmgt/debar.stm</u>
- B10.3 The Bidder and/or any proposed Subcontractor (for the portion of the Work proposed to be subcontracted to them) shall:
  - (a) have successfully carried out work similar in nature, scope and value to the Work; and
  - (b) be fully capable of performing the Work required to be in strict accordance with the terms and provisions of the Contract; and
  - (c) must be authorized by Microsoft as a Large Account Reseller (LAR) in Canada for Microsoft Select Plus Agreement.
- B10.4 The Bidder shall submit, within three (3) Business Days of a request by the Contract Administrator, proof satisfactory to the Contract Administrator of the qualifications of the Bidder and of any proposed Subcontractor.
- B10.5 The Bidder shall provide, on the request of the Contract Administrator, full access to any of the Bidder's equipment and facilities to confirm, to the Contract Administrator's satisfaction, that the Bidder's equipment and facilities are adequate to perform the Work.

# B11. BIDDER'S COMPANY PROFILE, COMPETENCIES CERTIFICATION, SUPPORT TEAM PROFILE, EXPERIENCE AND REFERENCES

- B11.1 Bidder should provide a profile of their company that describes the following:
  - (a) Length of time in relevant business;
  - (b) Whether the company is currently certified with the Microsoft Gold Volume Licensing Competency (and how long certification has been in place);
  - (c) Whether the company is currently certified with the Microsoft Gold Software Asset Management Competency (and how long certification has been in place);
  - (d) Any special recognitions received by your company;
- B11.2 The City of Winnipeg relies upon streamlined assistance and advice in relation to product purchase, and well-trained help in leveraging the City of Winnipeg's existing software asset and optimizing the software cost, the Bidder should provide the following information:
  - (a) Overview and qualifications of the team that will be directly involved in support of the services specified in this Request for Proposal;
  - (b) Location and availability of the Account Representative(s) who will be responsible for support to the City of Winnipeg;

- B11.3 Bidder should provide the experience and references information that describes the following:
  - (a) Experience in the provision of Microsoft Select Plus Volume Licensing Program similar in scope of this Request of Proposal;
  - (b) Two (2) customers reference that are similar to the City of Winnipeg in terms of the nature of business for the provision of services similar to those proposed:
    - (i) Bidder should include the reference company name, address, contact person's position and phone number;
    - (ii) The City of Winnipeg reserves the right to contact references without prior notification to the Bidder.

### B12. PRE-SALES SUPPORT, ORDERING AND POST-SALES SERVICES

### **PRE-SALES SUPPORT**

- B12.1 Bidders should describe how they will ensure the City of Winnipeg will have access to a current Discount Price List and provide it to the City on a monthly basis for the duration of the Contract.
  - (a) Bidders should provide a complete Microsoft Select Plus D Level ERP List for the Month of April 2013 in Canadian funds including the Item Name, Part Number, Product Type (i.e. Standard, License/Software Assurance Pack, Software Assurance, SA Step Up, Monthly Subscription...etc.), Purchase Period (only include the Items either is Non-Specific or has 36 months Software Assurance coverage), ERP, and Version;
  - (b) Bidders should provide discount price list (Microsoft Select Plus D Level ERP List for the Month of April 2013 as described in B12.1(a) with proposed discounts applied for each item and displayed as the discounted unit price) in Canadian funds;
  - (c) Further to B12.1(b), if there is any discrepancy between the Bidder's discount price list discounted unit price and the ERP unit price with proposed discounts applied, the lower unit price shall take precedence.
- B12.2 Bidders should describe what regular e-mails, informational seminars and webinars are available for proactively providing the City of Winnipeg with upcoming product updates, new release information, change of products license, answering IT questions and best-buy advice.

### ORDERING

- B12.3 Bidders should describe what order workflow and tracking is available to the City of Winnipeg.
- B12.4 Bidders should describe how they will provide a secure website available to the City of Winnipeg for reporting order history or other customer requisition information.

### **POST-SALES SERVICES**

- B12.5 Bidders should describe what approach they will use to maintain good Contractor and customer relationship and understanding of each other.
- B12.6 Bidders should state any other Post-Sales Services available to the City of Winnipeg.

### B13. VALUE ADDED SERVICES

B13.1 The Bidder should identify any no-charge value added services provided with their Proposal beyond what has been specified in Part E in relation to the fulfillment of the Microsoft Select Plus License Agreement and related Microsoft Software Assurance benefits. The Bidder should specify if there are any limits or conditions for their value-added services. Bidder may include such items as product training, product support, product deployment assistance, consulting services, and/or any other services that the Bidder believes would benefit the City of Winnipeg. Bidders are encouraged to provided value added services that provide as much flexibility as possible to maximize the value to the City of Winnipeg.

### B14. OPENING OF PROPOSALS AND RELEASE OF INFORMATION

- B14.1 Proposals will not be opened publicly.
- B14.2 After award of Contract, the name(s) of the successful Bidder(s) and the Contract amount(s) will be available on the Closed Bid Opportunities (or Public/Posted Opening & Award Results) page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <a href="http://www.winnipeg.ca/matmgt">http://www.winnipeg.ca/matmgt</a>
- B14.3 To the extent permitted, the City shall treat all Proposal Submissions as confidential, however the Bidder is advised that any information contained in any Proposal may be released if required by City policy or procedures, by The Freedom of Information and Protection of Privacy Act (Manitoba), by other authorities having jurisdiction, or by law.

### B15. IRREVOCABLE OFFER

- B15.1 The Proposal(s) submitted by the Bidder shall be irrevocable for the time period specified in Paragraph 10 of Form A: Proposal.
- B15.2 The acceptance by the City of any Proposal shall not release the Proposals of the other responsive Bidders and these Bidders shall be bound by their offers on such Work for the time period specified in Paragraph 10 of Form A: Proposal.

#### B16. WITHDRAWAL OF OFFERS

- B16.1 A Bidder may withdraw his/her Proposal without penalty by giving written notice to the Manager of Materials at any time prior to the Submission Deadline.
- B16.1.1 Notwithstanding C21, the time and date of receipt of any notice withdrawing a Proposal shall be the time and date of receipt as determined by the Manager of Materials.
- B16.1.2 The City will assume that any one of the contact persons named in Paragraph 3 of Form A: Proposal or the Bidder's authorized representatives named in Paragraph 11 of Form A: Proposal, and only such person, has authority to give notice of withdrawal.
- B16.1.3 If a Bidder gives notice of withdrawal prior to the Submission Deadline, the Manager of Materials will:
  - (a) retain the Proposal until after the Submission Deadline has elapsed;
  - (b) open the Proposal to identify the contact person named in Paragraph 3 of Form A: Proposal and the Bidder's authorized representatives named in Paragraph 11 of Form A: Proposal; and
  - (c) if the notice has been given by any one of the persons specified in B16.1.3(b), declare the Proposal withdrawn.
- B16.2 A Bidder who withdraws his/her Proposal after the Submission Deadline but before his/her offer has been released or has lapsed as provided for in B15.2 shall be liable for such damages as are imposed upon the Bidder by law and subject to such sanctions as the Chief Administrative Officer considers appropriate in the circumstances. The City, in such event, shall be entitled to all rights and remedies available to it at law.

### B17. INTERVIEWS

B17.1 The Contract Administrator may, in his/her sole discretion, interview Bidders during the evaluation process.

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### B18. **NEGOTIATIONS**

- B18.1 The City reserves the right to negotiate details of the Contract with any Bidder. Bidders are advised to present their best offer, not a starting point for negotiations in their Proposal Submission.
- B18.2 The City may negotiate with the Bidders submitting, in the City's opinion, the most advantageous Proposals. The City may enter into negotiations with one or more Bidders without being obligated to offer the same opportunity to any other Bidders. Negotiations may be concurrent and will involve each Bidder individually. The City shall incur no liability to any Bidder as a result of such negotiations.
- B18.3 If, in the course of negotiations pursuant to B18.2 or otherwise, the Bidder amends or modifies a Proposal after the Submission Deadline, the City may consider the amended Proposal as an alternative to the Proposal already submitted without releasing the Bidder from the Proposal as originally submitted.

### B19. EVALUATION OF PROPOSALS

- B19.1 Award of the Contract shall be based on the following evaluation criteria:
  - (a) compliance by the Bidder with the requirements of the Request for Proposal, or acceptable deviation therefrom:
    - (i) mandatory requirements (pass/fail);
  - (b) qualifications of the Bidder and the Subcontractors, if any, pursuant to B10:
    - (i) mandatory qualifications (pass/fail);
  - (c) Evaluated Total Bid Price;
     75%;

     (d) Diddaria Company Defile Company and Sector Sector
  - (d) Bidder's Company Profile, Competencies Certification, Support Team Profile, Experience and References (B11); 7%;
  - (e) Pre-Sales Support, Ordering and Post-Sales Services (B12); 8%;
  - (f) Value-Added Services (B13);
- B19.2 Further to B19.1(a), the Award Authority may reject a Proposal as being non-responsive if the Proposal Submission is incomplete, obscure or conditional, or contains additions, deletions, alterations or other irregularities. The Award Authority may reject all or any part of any Proposal, or waive technical requirements or minor informalities or irregularities if the interests of the City so require.
- B19.3 Further to B19.1(b), the Award Authority shall reject any Proposal submitted by a Bidder who does not demonstrate, in his/her Proposal, in other information required to be submitted, during interviews or in the course of reference checks, that he/she is responsible and qualified.
- B19.4 Further to B19.1(c), the Total Bid Price shall be evaluated considering the percentage discount proposed for Item 1, 2 and 3 multiplied by the estimated value shown on Form B: Prices.
- B19.5 Further to B19.1(d), the Bidder Company Profile, Competencies Certification, Support Team Profile, Experience and References shall be evaluated considering the information submitted in response to B11.
- B19.6 Further to B19.1(e), Pre-Sales Support, Ordering and Post-Sales Services shall be evaluated considering the information submitted in response to B12.
- B19.7 Further to B19.1(f), Value-Added Services shall be evaluated considering the information submitted in response to B13.
- B19.8 This Contract will be awarded as a whole.

B19.9 If, in the sole opinion of the City, a Proposal does not achieve a pass rating for B19.1(a) and B19.1(b), the Proposal will be determined to be non-responsive and will not be further evaluated.

### B20. AWARD OF CONTRACT

- B20.1 The City will give notice of the award of the Contract or will give notice that no award will be made.
- B20.2 The City will have no obligation to award a Contract to a Bidder, even though one or all of the Bidders are determined to be responsible and qualified, and the Proposals are determined to be responsive.
- B20.2.1 Without limiting the generality of B20.2, the City will have no obligation to award a Contract where:
  - (a) the prices exceed the available City funds for the Work;
  - (b) the prices are materially in excess of the prices received for similar work in the past;
  - (c) the prices are materially in excess of the City's cost to perform the Work, or a significant portion thereof, with its own forces;
  - (d) only one Proposal is received; or
  - (e) in the judgment of the Award Authority, the interests of the City would best be served by not awarding a Contract.
- B20.3 Where an award of Contract is made by the City, the award shall be made to the responsible and qualified Bidder submitting the most advantageous offer, in accordance with B19.
- B20.4 Following the award of contract, a Bidder will be provided with information related to the evaluation of his/her Proposal upon written request to the Contract Administrator.

### **PART C - GENERAL CONDITIONS**

### C0. GENERAL CONDITIONS

- C0.1 The *General Conditions for the Supply of Goods* (Revision 2008 05 26) are applicable to the Work of the Contract.
- C0.1.1 The General Conditions for the Supply of Goods are available on the Information Connection page at The City of Winnipeg, Corporate Finance, Materials Management Division website at <u>http://www.winnipeg.ca/matmgt/gen\_cond.stm</u>
- C0.2 A reference in the proposal to a section, clause or subclause with the prefix "**C**" designates a section, clause or subclause in the *General Conditions for Supply of Goods*.

### PART D - SUPPLEMENTAL CONDITIONS

### GENERAL

### D1. GENERAL CONDITIONS

- D1.1 In addition to the *General Conditions for the Supply of Goods*, these Supplemental Conditions are applicable to the Work of the Contract.
- D1.1 In addition to the *General Conditions*, these Supplemental Conditions are applicable to the Work of the Contract.

### D2. SCOPE OF WORK

- D2.1 The Work to be done under the Contract shall consist of the Provision of Microsoft Select Plus Licensing Program Software for the period from award of Contract until March 31, 2015, with the option of three (3) mutually agreed upon one (1) year extensions.
- D2.1.1 The City may negotiate the extension option with the Contractor within sixty (60) Calendar Days prior to the expiry date of the Contract. The City shall incur no liability to the Contractor as a result of such negotiations.
- D2.1.2 Changes resulting from such negotiations shall become effective on April 1 of the respective year. Changes to the Contract shall not be implemented by the Contractor without written approval by the Contract Administrator.
- D2.2 The major components of the Work are as follows:
  - (a) Provision of Microsoft Select Plus Licensing Program Software.
- D2.3 The Work shall be done on an "as required" basis during the term of the Contract.
- D2.3.1 The type and quantity of Work to be performed under this Contract shall be as authorized from time to time by the Contract Administrator and/or Users.
- D2.3.2 Subject to C7, the City shall have no obligation under the Contract to purchase any quantity of any item in excess of its actual operational requirements.
- D2.4 Notwithstanding D2.1, in the event that operational changes result in substantial changes to the requirements for Work, the City reserves the right to alter the type or quantity of work performed under this Contract, or to terminate the Contract, upon ninety (90) Calendar Days written notice by the Contract Administrator. In such an event, no claim may be made for damages on the ground of loss of anticipated profit on Work.

### D3. DEFINITIONS

- D3.1 When used in this Request for Proposal:
  - (a) "Value-Added Services" means any other services the Bidder may choose to provide that the City has not specifically requested in D2.2. All Value Added Services proposed, will be understood to be offered at no extra costs.

### D4. CONTRACT ADMINISTRATOR

D4.1 The Contract Administrator is:

Terence Chan Technology Planning Coordinator Telephone No.: 204-986-2359 E-mail: tchan@winnipeg.ca

### D5. OWNERSHIP OF INFORMATION, CONFIDENTIALITY AND NON DISCLOSURE

- D5.1 The Contract, all deliverables produced or developed, and information provided to or acquired by the Contractor are the property of the City and shall not be appropriated for the Contractors own use, or for the use of any third party.
- D5.2 The Contractor shall not make any public announcements or press releases regarding the Contract, without the prior written authorization of the Contract Administrator.
- D5.3 The following shall be confidential and shall not be disclosed by the Contractor to the media or any member of the public without the prior written authorization of the Contract Administrator;
  - (a) information provided to the Contractor by the City or acquired by the Contractor during the course of the Work;
  - (b) the Contract, all deliverables produced or developed; and
  - (c) any statement of fact or opinion regarding any aspect of the Contract.
- D5.4 A Contractor who violates any provision of D5 may be determined to be in breach of Contract. Notices.

#### D6. NOTICES

D6.1 Notwithstanding C21.3, all notices of appeal to the Chief Administrative Officer shall be sent to the attention of the Chief Financial Officer at the following facsimile number:

The City of Winnipeg Chief Financial Officer

Facsimile No.: 204 949-1174

### SUBMISSIONS

### D7. AUTHORITY TO CARRY ON BUSINESS

D7.1 The Contractor shall be in good standing under The Corporations Act (Manitoba), or properly registered under The Business Names Registration Act (Manitoba), or otherwise properly registered, licensed or permitted by law to carry on business in Manitoba, or if the Contractor does not carry on business in Manitoba, in the jurisdiction where the Contractor does carry on business, throughout the term of the Contract, and shall provide the Contract Administrator with evidence thereof upon request.

### SCHEDULE OF WORK

#### D8. COMMENCEMENT

- D8.1 The Contractor shall not commence any Work until he/she is in receipt of a notice of award from the City authorizing the commencement of the Work.
- D8.2 The Contractor shall not commence any Work until:
  - (a) the Contract Administrator has confirmed receipt and approval of:
    - (i) evidence of authority to carry on business specified in D7;
  - (b) the Contractor has attended a meeting with the Contract Administrator, or the Contract Administrator has waived the requirement for a meeting.

#### D9. DELIVERY

D9.1 Goods shall be delivered within fourteen (14) Calendar Day(s) of the placing of an order, f.o.b. destination, freight prepaid to:

The City of Winnipeg Corporate Support Services Department Business Technology Services 5<sup>th</sup> Floor – 510 Main Street Winnipeg, Manitoba, Canada R3B 1B9

D9.2 Goods shall be delivered between 8:30 a.m. and 4:30 p.m. on Business Days.

### MEASUREMENT AND PAYMENT

### D10. INVOICES

D10.1 Further to C10, the Contractor shall submit an invoice for each order delivered to:

The City of Winnipeg Corporate Finance - Accounts Payable 4th Floor, Administration Building, 510 Main Street Winnipeg MB R3B 1B9

Facsimile No.: 204 949-0864 Email: <u>CityWpgAP@winnipeg.ca</u>

- D10.2 Invoices must clearly indicate, as a minimum:
  - (a) the City's purchase order number;
  - (b) date of delivery;
  - (c) delivery address;
  - (d) type and quantity of goods delivered;
  - (e) the amount payable with GST and MRST shown as separate amounts; and
  - (f) the Contractor's GST registration number.
- D10.3 The City will bear no responsibility for delays in approval of invoices which are improperly submitted.
- D10.4 Bids Submissions must be submitted to the address in B7.9.

### D11. PAYMENT

- D11.1 Further to C10, payment shall be in Canadian funds net thirty (30) Calendar Days after receipt and approval of the Contractor's invoice.
- D11.2 Further to C10, the City may at its option pay the Contractor by direct deposit to the Contractor's banking institution.

### WARRANTY

- D12. WARRANTY
- D12.1 Warranty is as stated in C11.

### **PART E - SPECIFICATIONS**

### GENERAL

### E1. APPLICABLE SPECIFICATIONS

- E1.1 These Specifications shall apply to the Work.
- E1.2 Bidders are reminded that requests for approval of substitutes as an approved equal or an approved alternative shall be made in accordance with B6.

### E2. GOODS

- E2.1 The Contractor shall supply Microsoft Select Plus Licensing Program Software in accordance with the requirements hereinafter specified.
- E2.2 Item No. 1 shall be discount off the standard Canadian Microsoft Select Plus Level D Estimated Retail Price List (ERP) for supply and delivery of the Microsoft Select Plus Licensing Program Applications Pool Software.
- E2.3 Item No. 2 shall be discount off the standard Canadian Microsoft Select Plus Level D Estimated Retail Price List (ERP) for supply and delivery of the Microsoft Select Plus Licensing Program Servers Pool Software.
- E2.4 Item No. 3 shall be discount off the standard Canadian Microsoft Select Plus Level D Estimated Retail Price List (ERP) for supply and delivery of the Microsoft Select Plus Licensing Program Systems Pool Software.
- E2.5 Further to E2.2, E2.3 and E2.4, the Contractor shall provide the Monthly Discount Price List at the beginning of each month to the Contract Administrator for the duration of the Contract.
- E2.6 Further to D2, the estimated value of Microsoft software and software assurance products to be purchased is
  - (a) \$1,350,000.00 in Year 1 of Contract (April 1, 2013 to March 31, 2014);
  - (b) \$2,250,000.00 for Year 2 to Year 5 (April 1, 2014 to March 31, 2018).