

FORM A: PROPOSAL
(See B8)

1. Contract Title PROVISION OF CISCO HARDWARE, SOFTWARE AND MAINTENANCE

2. Bidder

Name of Bidder

Usual Business Name of Bidder as it appears on Invoice (if different from above)

Street

(Mailing address if different)

City

Province

Postal Code

Email Address of Bidder

Facsimile Number

Street or P.O. Box

City

Province

Postal Code

GST Registration Number (if applicable)

(Choose one)

The Bidder is:

a sole proprietor

a partnership

a corporation

carrying on business under the above name.

3. Contact Person

The Bidder hereby authorizes the following contact person to represent the Bidder for purposes of the Proposal.

Contact Person

Title

Telephone Number

Facsimile Number

4. Definitions

All capitalized terms used in the Contract shall have the meanings ascribed to them in the General Conditions and D3.

5. Offer The Bidder hereby offers to perform the Work in accordance with the Contract for the price(s), in Canadian funds, set out on Form B: Prices, appended hereto.
6. Execution of Contract The Bidder agrees to execute and return the Contract no later than seven (7) Calendar Days after receipt of the Contract, in the manner specified in C4.
7. Commencement of the Work The Bidder agrees that no Work shall commence until he/she is in receipt of a notice of award from the Award Authority authorizing the commencement of the Work.
8. Contract The Bidder agrees that the Request for Proposal in its entirety shall be deemed to be incorporated in and to form a part of this offer notwithstanding that not all parts thereof are necessarily attached to or accompany this Proposal.
9. Addenda The Bidder certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract:
- | No. | _____ | Dated | _____ |
|-----|-------|-------|-------|
| | _____ | | _____ |
| | _____ | | _____ |
10. Time This offer shall be open for acceptance, binding and irrevocable for a period of ninety (90) Calendar Days following the Submission Deadline.
11. Signatures The Bidder or the Bidder's authorized official or officials have signed this _____ day of _____, 20_____.

Signature of Bidder or
Bidder's Authorized Official or Officials

(Print here name and official capacity of individual whose signature appears above)

(Print here name and official capacity of individual whose signature appears above)

FORM B: PRICES
(See B9)

PROVISION OF CISCO HARDWARE, SOFTWARE AND MAINTENANCE

UNIT PRICES

ITEM
NO

1. Fixed discount off the standard Cisco Global Canada Price List (current at time of order) for supply and delivery of Cisco Hardware and Software products _____ (%):

2. Fixed discount off the standard Cisco Global Canada Price List (current at time of order) for supply and registration of one-year Cisco Smart Net Total Care Maintenance packages (Smart net services, Software Application Services), in accordance with E2.3 _____ (%):

ITEM NO.	PRODUCT CATEGORY FOR PROFESSIONAL SERVICES	APPROXIMATE ANNUAL QUANTITY	HOURLY RATE YEAR 1	HOURLY RATE YEAR 2	HOURLY RATE YEAR 3
3.	Cisco Catalyst LAN Switches	35			
4.	Cisco Nexus and IOS Routers	35			
5.	Cisco VPN/ASA Products	35			
6.	Cisco Wireless LAN Products (access points, wireless LAN Controllers)	35			
7.	Cisco WAN Acceleration Products	35			
8.	Cisco Firewall Products	35			
9.	Cisco Nexus Products	35			
10.	Cisco Voice Products	35			
11.	Cisco Network Management Software Products	35			

Name of Bidder