FORM A: PROPOSAL

(See B8)

1. Contract Title REQUEST FOR PROPOSAL FOR A CITY OF WINNIPEG ENTERPRISE CONTENT MANAGEMENT (ECM) SOLUTION

| 2. | Proponent | | | |
|----|--------------------------------|-------------------------|---|--------------|
| | | Name of Proponent | | |
| | | Usual Business Name of | f Proponent as it appears on Invoice (if different fr | om above) |
| | | Street | | |
| | | City | Province | Postal Code |
| | | Email Address of Propor | nent | |
| | | Facsimile Number | | |
| | (Mailing address if different) | Street or P.O. Box | | |
| | | City | Province | Postal Code |
| | | GST Registration Number | er (if applicable) | |
| | | The Proponent is: | | |
| | (Choose one) | a sole proprieto | r | |
| | | a partnership | | |
| | | a corporation | | |
| | | carrying on busines | s under the above name. | |
| 3. | Contact Person | | ereby authorizes the following conta onent for purposes of the Proposal. | ct person to |
| | | Contact Person | Title | |
| | | Telephone Number | Facsimile Number | |
| 4. | Definitions | | ns used in the Contract shall have the General Conditions and D5. | the meanings |

| 5. | Offer | The Proponent hereby offers to perform the Work in accordance with the Contract for the Price(s), in Canadian funds, set out on Form B: Prices, appended hereto. |
|-----|---------------------------------|--|
| 6. | Execution of Contract | The Proponent agrees to execute and return the Contract no later than seven (7) Calendar Days after receipt of the Contract, in the manner specified in C4.1. |
| 7. | Commencement of the Work | The Proponent agrees that no Work shall commence until he/she is in receipt of a notice of award from the Award Authority authorizing the commencement of the Work. |
| 8. | Contract | The Proponent agrees that the Request for Proposal in its entirety shall be deemed to be incorporated in and to form a part of this offer notwithstanding that not all parts thereof are necessarily attached to or accompany this Proposal. |
| 9. | Addenda | The Proponent certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract: |
| | | No Dated |
| | | · |
| | | |
| 10. | Time | This offer shall be open for acceptance, binding and irrevocable for a period of ninety (90) Calendar Days following the Submission Deadline. |
| 11. | Indigenous Self- Declaration | The City is requesting that Bidders identify if their business is at least 51% owned by one or more Indigenous persons of Canada. |
| | | YES, 51% or more Indigenous ownership |
| | | NO, it is not |
| | | This information is being gathered for statistical purposes only and will not be used for purposes of evaluation. |

| 12. | Signatures | The Proponent signed this | or the | Proponent's | authorized | official of | or officials | have |
|-----|------------|---------------------------|--------|-------------|------------|-------------|--------------|------|
| | | | | _ day of | | | , 20 | |

| 1 |
|---|
| Signature of Proponent or |
| Proponent's Authorized Official or Officials |
| |
| |
| (Print here name and official capacity of individual whose signature appears above) |
| |
| |
| (Print here name and official capacity of individual whose signature appears above) |

FORM B: PRICES

(See B9)

REQUEST FOR PROPOSAL FOR A CITY OF WINNIPEG ENTERPRISE CONTENT MANAGEMENT (ECM) SOLUTION

UNIT PRICES

| ITEM NO. | DESCRIPTION | SPEC. REF. | UNIT | APPROX. QUANTITY | UNIT PRICE | |
|-------------|---|---------------|-------|---------------------|------------|--|
| | ative 1 | | | | | |
| | -Based Solution - COW | 1 | T | Т | Г | |
| 1. | Licence – one-time | E2.3 | Ea. | 6000 | | |
| 2. | Maintenance/Support – annual perdevice | E2.4 | Ea. | 6000 | | |
| 3. | Professional Services – Installation and Setup | E2.5 | Fixed | 1 | | |
| 4. | Professional Services - Administrator Training | E2.6 | Fixed | 1 | | |
| 5. | Professional Services – End-User Training / Orientation / Documentation | E2.7 | Fixed | 1 | | |
| 6. | Premium Support Service – per use | E2.8 | Ea. | 1 | | |
| • | emise Licence-Based Solution WPS | ; T | T | T | Г | |
| 7. | Server | E2.2 | Ea. | 1 | | |
| 8. | Licence – one-time | E2.3 | Ea. | 2000 | | |
| 9. | Maintenance/Support – annual perdevice | E2.4 | Ea. | 2000 | | |
| 10. | Professional Services – Installation and Setup | E2.5 | Fixed | 1 | | |
| 11. | Professional Services - Administrator Training | E2.6 | Fixed | 1 | | |
| 12. | Professional Services – End-User Training / Orientation / Documentation | E2.7 | Fixed | 1 | | |
| 13. | Premium Support Service – per use | E2.8 | Ea. | 1 | | |
| | Detail other costs below, specifying if mandatory or optional: | | | | | |
| | | | | | | |
| | | | | | | |

UNIT PRICES

| ITEM | DESCRIPTION | SPEC. | UNIT | APPROX. | UNIT PRICE |
|-------|---|-------|-------|----------|------------|
| NO. | native 2 | REF. | | QUANTITY | |
| | remise Licence-Based Solution - CO | W | | | |
| 14. | Server | E2.2 | Ea. | 1 | |
| 15. | Licence – one-time | E2.3 | Ea. | 6000 | |
| 16. | Maintenance/Support – annual per- device | E2.4 | Ea. | 6000 | |
| 17. | Professional Services – Installation and Setup | E2.5 | Fixed | 1 | |
| 18. | Professional Services - Administrator Training | E2.6 | Fixed | 1 | |
| 19. | Professional Services – End-User Training / Orientation / Documentation | E2.7 | Fixed | 1 | |
| 20. | Premium Support Service – per use | E2.8 | Ea. | 1 | |
| On-pr | emise licence-based solution - WPS | | | l | |
| 21. | Server | E2.2 | Ea. | 1 | |
| 22. | Licence – one-time | E2.3 | Ea. | 2000 | |
| 23. | Maintenance/Support – annual perdevice | E2.4 | Ea. | 2000 | |
| 24. | Professional Services – Installation and Setup | E2.5 | Fixed | 1 | |
| 25. | Professional Services - Administrator Training | E2.6 | Fixed | 1 | |
| 26. | Professional Services – End-User Training / Orientation / Documentation | E2.7 | Fixed | 1 | |
| 27. | Premium Support Service – per use | E2.8 | Ea. | 1 | |
| | Detail other costs below, specifying if mandatory or optional: | | | | |

| Optional Unit Prices: ON-PREMISE LICENCE-BASED SOLUTION (E3.1) | | | | |
|--|--|--|--|--|
| Licence – one-time per user | | | | |
| Maintenance/Support – annual per user | | | | |

Note – Optional Unit Prices are for information purposes only and will not be evaluated.

| Optional Unit Prices: CLOUD LICENCE-BASED SOLUTION (E3.2) | | |
|--|--|--|
| Licence – one-time per user | | |
| Maintenance/Support – annual per user | | |
| Note – Optional Unit Prices are for information purposes only and will not be evaluated. | | |