FORM A: PROPOSAL (See B8)

| 1. | Contract Title | REQUEST FOR PROPOSAL FOR SECURITY AWARENESS TRAINING AND PHISHING SIMULATION SERVICES | | | | |
|----|--------------------------------|---|------------------|-------------|--|--|
| 2. | Proponent | | | | | |
| | | Name of Proponent Usual Business Name of Proponent as it appears on Invoice (if different from above) | | | | |
| | | | | | | |
| | | Street | | | | |
| | | City | Province | Postal Code | | |
| | | Email Address of Proponent | | | | |
| | | Facsimile Number | | | | |
| | (Mailing address if different) | Street or P.O. Box | | | | |
| | | City | Province | Postal Code | | |
| | | GST Registration Number | if applicable) | | | |
| | | The Proponent is: | | | | |
| | (Choose one) | a sole proprietor | | | | |
| | | a partnership | | | | |
| | | a corporation | | | | |
| | | carrying on business under the above name. | | | | |
| 3. | Contact Person | The Proponent hereby authorizes the following contact person to represent the Proponent for purposes of the Proposal. | | | | |
| | | Contact Person | Title | | | |
| | | Telephone Number | Facsimile Number | | | |
| 4. | Definitions | All capitalized terms used in the Contract shall have the meanings ascribed to them in the General Conditions and D4. | | | | |

5. Offer The Proponent hereby offers to perform the Work in accordance with the Contract for the Price(s), in Canadian funds, set out on Form B: Prices, appended hereto. 6. Execution of Contract The Proponent agrees to execute and return the Contract no later than seven (7) Calendar Days after receipt of the Contract, in the manner specified in C4.1. 7. Commencement The Proponent agrees that no Work shall commence until he/she is in of the Work receipt of a notice of award from the Award Authority authorizing the commencement of the Work. 8. The Proponent agrees that the Request for Proposal in its entirety shall Contract be deemed to be incorporated in and to form a part of this offer notwithstanding that not all parts thereof are necessarily attached to or accompany this Proposal. 9. Addenda The Proponent certifies that the following addenda have been received and agrees that they shall be deemed to form a part of the Contract: No. Dated 10. Time This offer shall be open for acceptance, binding and irrevocable for a period of ninety (90) Calendar Days following the Submission Deadline. 11. Indigenous Self-The City is requesting that Proponents identify if their business is at least Declaration 51% owned by one or more Indigenous persons of Canada. YES, 51% or more Indigenous ownership NO, it is not

This information is being gathered for statistical purposes only and will not be used for purposes of evaluation.

12. Signatures The Proponent or the Proponent's authorized official or officials have signed this

_____ day of _____ , 20_____ .

Signature of Proponent or Proponent's Authorized Official or Officials

(Print here name and official capacity of individual whose signature appears above)

(Print here name and official capacity of individual whose signature appears above)

FORM B: PRICES

(See B7)

REQUEST FOR PROPOSAL FOR SECURITY AWARENESS TRAINING AND PHISHING SIMULATION SERVICES

| UNIT PRICES | | | | | | | | | |
|--|---|---------------|-------|---------------------|---------------|--------|--|--|--|
| ITEM NO. | DESCRIPTION | SPEC. REF. | UNIT | APPROX. QUANTITY | UNIT PRICE | AMOUNT | | | |
| ALTERNATIVE 1 – One year Subscription for Security Awareness Training and Phishing Simulation Service | | | | | | | | | |
| 1. | One year Subscription for Security Awareness Training and Phishing Simulation Service Per Seat | E2, E3 | Each | 5000 | | | | | |
| 2. | Professional Services – Installation and Setup | E2, E3 | Fixed | 1 | | | | | |
| 3. | Training – Admin, Other. | E2, E3 | Fixed | 1 | | | | | |
| | | | | | | | | | |
| 4. | Professional Consulting | E2, E3 | Hour | 50 | | | | | |
| TOTAL BID PRICE (GST and MRST extra) (in numbers) \$ | | | | | | | | | |
| ALTERNATIVE 2 – Three year Subscription for Security Awareness Training and Phishing Simulation Service | | | | | | | | | |
| 5. | Three year Subscription for Security Awareness Training and Phishing Simulation Service Per Seat | E2, E3 | Each | 5000 | | | | | |
| | | | | | | | | | |
| 6. | Professional Services – Installation and Setup | E2, E3 | Fixed | 1 | | | | | |
| | | | | | | | | | |
| 7. | Training – Admin, Other. | E2, E3 | Fixed | 1 | | | | | |
| | | | | | | | | | |
| 8. | Professional Consulting | E2, E3 | Hour | 150 | | | | | |
| TOTAL BID PRICE (GST and MRST extra) (in numbers) \$ | | | | | | | | | |

Name of Proponent