



1126-2019 ADDENDUM 1

SUPPLY AND DELIVERY OF FIRE FIGHTING TURNOUT GEAR

URGENT

PLEASE FORWARD THIS DOCUMENT TO WHOEVER IS IN POSSESSION OF THE REQUEST FOR PROPOSAL

ISSUED: January 17, 2020
BY: Scott Wilkinson
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THIS ADDENDUM SHALL BE INCORPORATED INTO THE REQUEST FOR PROPOSAL AND SHALL FORM A PART OF THE CONTRACT DOCUMENTS

Template Version: Ar20160708

Please note the following and attached changes, corrections, additions, deletions, information and/or instructions in connection with the Request for Proposal, and be governed accordingly. Failure to acknowledge receipt of this Addendum in Paragraph 10 of Form A: Proposal may render your Proposal non-responsive.

PART A – PROPOSAL SUBMISSION

Replace: 1126-2019 Proposal Submission with 1126-2019 Addendum 1 - Proposal Submission. The following is a summary of changes incorporated in the replacement Proposal Submission:

- Form B(R1): Revised the Approximate Quantity for Items No. 3 to 10 inclusive.
- Revised the Section Letters to reflect appropriate alphabetic order.

Page numbering on some forms may be changed as a result.

PART B – BIDDING PROCEDURES

Revise: B19.9 to read: **Further to B19.1(d), Experience of Proponent and Subcontractors will be evaluated considering the information provided in response to B10.**

B19.11.1 Proponents that have not worked with the City before will be evaluated based on the information provided in response to B10.1(a).

B19.11.2 Proposals that receive less than half the available revaluation points for Experience of Proponent and Subcontractors will be rejected in accordance with B19.3.

Add: B10.2 For each project listed in B10.1(a) the Proponent should provide the following:

- (a) Ability of Proponent to complete the Work:
 - (i) Include how consistency of specifications will be met;
 - (ii) Include how delivery timeframes will be met.
- (b) Similarity of the Proponent's past contracts;
- (c) Success of the Proponent on past contracts; and
- (d) Past performance on City of Winnipeg contracts, including but not limited to:
 - (i) Adherence to the delivery schedule;
 - (ii) Quality of work:
 - (i) Include how quality issues were addressed and resolved.
- (e) Reference information (consisting of two (2) current contract names, email addresses and telephone numbers).

Revise: B19.12.1 to read: Further to B19.12, only one section **of Phase 2** shall be awarded. The section to be awarded shall be determined from the trial and testing in accordance with B19.1 (e).

PART D – SUPPLEMENTAL CONDITIONS

- Revise: D2.3 The Work shall be done on an "**as required**" basis during the term of the Contract.
- Revise: D11.1 **Orders of forty (40) or fewer turnout gear shall be delivered within thirty (30) Business Days and orders of forty one or more turnout gear shall be delivered within fifty (50) Business Days** of placing an order, f.o.b. destination, freight prepaid to:
- City of Winnipeg
Winnipeg Fire Paramedic Service
South Side of the Building – Bay #2
2456 McPhillips Street
Winnipeg, Manitoba
R2P 2T2
- Delete: D11.1.1
- Delete: D11.6
- Add: D16.2 Further to C10, payment shall be in Canadian funds net thirty (30) Calendar Days after receipt and approval of the Contractor's invoice.

PART E – SPECIFICATIONS

- Revise: E1.2 The following are applicable to the Work:
- | <u>Specification No.</u> | <u>Specification Title</u> |
|--------------------------|----------------------------|
| Appendix A | Evaluation Sheet |
| Appendix C | Sample Images - E7.3 (g) |
- Add: E3.5 The complete ensemble, coat and trousers (including outer shell and all interior layers) shall have a "TPP after 5 wash rating" of not less than 54.3 as per published UL testing.
- Revise: E4.7 (a) Reflective Trims shall meet new NFPA current standard and shall be either **three (3) inch fluorescent lime yellow 3M Scotchlite NFPA Comfort trim or three (3) inch fluorescent lime yellow 3M Scotchlite NFPA trim.**
- (i) The reflective trim shall be determined after Phase One (trial and testing).
- Add: E4.10 Wristlet materials shall be of Nomex or Nomex and Kevlar blend.
- Revise: E5.1 (c) (i) All sections of the coat and trouser ensemble that specify "thermal liner material" shall be manufactured with **Glide Ice 2 layer.**
- Revise: E5.1 (d) (i) Reflective trims on the **turnout coat (sleeves, chest and hem) shall be three (3) inch fluorescent lime yellow 3M Scotchlite NFPA Comfort trim.**
- Add: E5.1 (d) (ii) Reflective trims on the turnout pant shall be three (3) inch fluorescent lime yellow 3M Scotchlite NFPA trim.
- Revise: E5.2 (c) (i) Reflective trims on the **turnout coat (sleeves, chest and hem) shall be three (3) inch fluorescent lime yellow 3M Scotchlite NFPA trim.**
- Add: E5.2 (c) (ii) Reflective trims on the turnout pant shall be three (3) inch fluorescent lime yellow 3M Scotchlite NFPA Comfort trim.

- Add: E6.7 (c) (ii) Further to E6.7 (c), the outer shell material may be used for the inner liner pocket as an **approved substitute** to using FR cotton material.
- Revise: E6.7 (e) to read: The two main coat pockets shall be **semi-bellows** and fully lined with Kevlar reinforcing material.
- Add: E6.9 (d) (i) Lettering shall be placed on a piece of outer shell and sewn to the back of the coat beneath the hem trim **or on an additional panel, plate or tab at the base of the coat beneath the trim.**
- Add: E7.3 (g) (ii) The radio pocket shall be removable and attached to the suspender with Velcro straps on the back.
- Add: E7.4 (c) An elasticized water well, a calf let that is sewn to the inside of the thermal liner with an additional layer of Nomex Nano Flex internally, fitting over the boots may be added as an addition to the trouser.
- Add: E7.4 (c) (i) Further to E7.4 (c), the elasticized water well shall be made of Nomex or Nomex and Kevlar blend.
- Revise: E8.2 to read: The Contractor shall have a representative attend at WFPS facilities in Winnipeg within four (4) Business Days of notification to take measurements **at no cost to the City.**
- Delete: E8.5
- Revise: E8.6 to read: The Contractor shall ensure proper fit upon delivery and **after the City performs 5 washing and drying cycles.**
- Add: E6.10 (b) The chest flashlight holder shall be positioned on the right side of the front of the coat.
- Add: E6.11 (b) The radio microphone strap shall be positioned on the right side of the front of the coat.
- Revise: E11.3 to read: After initial inspection, but before any use, **the City will wash and dry each garment once in accordance with the manufacturer's instructions, before the user tries on the garment for fit.** If the garment shrinks more than specified (NFPA std.) or any post washing quality issues are identified, the garment shall be replaced at the Contractor's expense.
- Add: E13.1.1 Further to E13.1, online training may be included, but not to replace the on-site care and maintenance training.
- Revise: E13.3 to read: The Contractor shall arrange for the manufacturer to provide care and maintenance training at their production facility, certifying City of Winnipeg personnel as accredited inspection and repair technicians for their turnout gear.

APPENDICES

Delete: Appendix_B

QUESTIONS AND ANSWERS

- Q1: D2.2, What will the price increases or decreases be based on going forward? For Example- CPI (Consumer Price Index). Will Exchange Rates be considered?
- A1: **Refer to the Request for Proposal and specifically D2.2 and C10 of the General Conditions for the Supply of Goods, the General Conditions can be found in Part C – General Conditions of the Request for Proposal.**

- Q2: D11.1 line states: Goods shall be delivered within 50 business days of the placing of an order, yet in D11.6.1 it states "The sizing and measurements for subsequent orders shall be done forty business days prior to the delivery of goods". Does this mean the initial order will have a 50 day lead time and subsequent orders a 40 day lead time? Would it be better to follow the dates in Appendix B?
- A2: D11.6 and D11.6.1 refers to the delivery requirements for the schedule on Appendix B.**
D11.1 and D11.1.1 refers to the delivery requirements on orders made in addition to the scheduled units listed on Appendix B.
- Q3: D11.6.1 line states "The sizing and measurements for subsequent orders shall be done forty business days prior to the delivery of goods". This contradicts D11.1 as it does not distinguish the less than 40 suits that has a different timeline. Can we have clarification of the timelines?
- A3: D11.6 and D11.6.1 refers to the delivery requirements for the schedule on Appendix B.**
D11.1 and D11.1.1 refers to the delivery requirements on orders made in addition to the scheduled units listed on Appendix B.
- Q4: E2.1, There is a reference to NFPA Testing but "Weight" and "Taber Abrasion" are not part of NFPA 1971-2018 requirements for bunker gear. Can these two requirements be excluded from the requirements as (a) Weight for the composite layups will be the same for all manufacturers as they are using the same fabric products and adding the same options as per the specification (b) the outer shell product requested may or may not have Taber Abrasion numbers available as since Taber Abrasion is not part of NFPA 1971? In addition, the Taber Abrasion numbers, if available, will be the same for all manufacturers as they are all using the same products.
- A4: There will be no change to the Request for Proposal.**
- Q5: E5.1, can we replace the asked for 3M Comfort trim with standard 3M triple trim as we are finding that the comfort trim separates from the outer shell easier than expected and will cause a higher volume of repair issues down the road? We also have a proven 3M triple trim product in the field for many years that serve the same purpose as the comfort trim i.e. breathability and is standard on our gear.
- A5: Refer to the Request for Proposal and specifically E4.7, E5.1 and E5.2.**
- Q6: E6.2, you ask for moisture barrier water well which we shall provide; can we in addition provide a wristlet that is a Kevlar/Nomex blend (instead of Nomex only) that has in addition a layer of Nomex Nano flex for additional particulate control of the wristlet?
- A6: Refer to Addendum 1, E4.10.**
- Q7: E6.7, can you please advise on type of coat pockets, Semi or full Bellows, 2 in 1 hand warmer?
- A7: Refer to Addendum 1, E6.7(e).**
- Q8: Can we use outer shell material for the inner liner pocket instead of FR cotton as it is stronger and will provide a longer life time than simple cotton?
- A8: Refer to Addendum 1, E6.7(c)(ii).**
- Q9: E7.4, can we provide in addition to an elasticized water well, a calf let that is sewn to the inside of the thermal liner, made of the same elasticized Kevlar/Nomex as the hand wristlet and additional layer of Nomex Nano Flex internally which acts as a particulate barrier that fits over the wearers boot? This serves as additional particulate control to the elasticized water well.
- A9: Refer to Addendum 1, E7.4(c) and E7.4(c)(i).**
- Q10: E7.6, how many layers of knee padding do you want? (Standard is 2 for us)
- A10: Refer to the Request for Proposal and specifically E7.5(b).**

- Q11: E9.2, would it be acceptable to use our FASET tracking software that will require input from Winnipeg Fire? This is a 3rd party, US based piece of software, as only Winnipeg Fire will have this information you can load this information into the FASET software. Please confirm that this is acceptable?
- A11: Refer to the Request for Proposal and specifically E9.2 and E9.3. Programs meeting the requirements shall be accepted.**
- Q12: E9.3, we can work to customize the label however there may be some restrictions to how much information they want that can be programmed into the label printer and actually fit the real estate; concerns would be "Description" and "Mark-for-data". We would have to wait and see what can be done at the award based on how much room this information will take up. Is this acceptable?
- A12: E9.3 refers to the information that needs to be accessible by the barcode and not printed on the label.**
- Q13: E13.2, we can provide an online training course for care and maintenance as per NFPA 1851. On line training gives the department a lot of flexibility to train their people according to their schedules, at any time they are on shift and reduces the major costs of transportation and labour as staff do not have to be shunted around and gathered at pre-determined spots. Would this type of training be acceptable?
- A13: Refer to Addendum 1, E13.1.1.**
- Q14: E13.3, OSHA (Occupational Safety and Health Administration) is a US labour law and agency with no jurisdiction in Canada. If it must be OSHA will the city provide the course "Knowing the Limits of Your PPE" to the successful proponent so we can familiarize ourselves with this US law and work to apply it to our Canadian jurisdiction so that we can in turn train your people? Please confirm if there is a similar agency with a similar requirement that you are asking for that has jurisdiction in Manitoba that we should follow.
- A14: Refer to Addendum 1, E13.3.**
- Q15: Alternately information regarding knowing the limits of your PPE use are included in the user guide which can be downloaded from a website on a hang tag provided with each set of bunker gear. Would this be acceptable to the department? Again, gathering and transporting your staff for a training session becomes an expensive venture to the city when this information can be read on line.
- A15: Refer to Addendum 1, E13.1.1.**
- Q16: Can you clarify that no bunker gear samples are required with the bid submission on January 30th, 2020; it is only if we are invited to the next step?
- A16: Refer to the Request for Proposal and specifically B19.10.4.**
- Q17: Substitution process – What is the process and/or steps to propose an alternate outer shell?
- A17: Refer to the Request for Proposal and specifically B6.**
- Q18: Please clarify outer shell color in Option 1 is Khaki.
- A18: Refer to the Request for Proposal and specifically E5.1(a).**
- Q19: Please provide more data on the suspender radio pocket. Photos, diagrams, etc.
- A19: Refer to Request for Proposal and specifically Appendix C and E7.3(g).**
- Q20: Please clarify you want both WFPS facilities on-site measuring and dealer based permanent measuring location? Refer to E8.2 for provision of measurements.
- A20: Refer to Addendum 1, E8.5. E8.5 has been deleted from the Request for Proposal.**
- Q21: E8.6, who does the 5 times washing? The dealer before delivering or WFPS after delivery?
- A21: Refer to Addendum 1, E8.6.**

Q22: Can you please provide a photo of a label you have that shows points (g) through (p)?

A22: E9.2 refers to information that should be accessible through the barcode. For example, when scanning the barcode, the information listed in E9.2 should be available.

Q23: E10.1, Please clarify one fold.

A23: Turnout coats may be folded in half (one fold) for delivery and shall not have multiple folds.

Q24: E11.3, please clarify who does this 1 wash?

A24: Refer to Addendum 1, E11.3.

Q25: Are the payment terms Net 30 days?

A25: Refer to Addendum 1, D16.2.

Q26: The Layup Armor AP, Crosstech and Glide PBI GS is NOT certified by UL, and is NOT in the process of being certified by UL. This layup cannot be made without certification. Is there another one to be considered?

A26: Refer to Addendum 1, E5.1(c)(i).

Q27: The RFP asks for 2" solid lime comfort trim on the sleeves – it would be better to utilize 3" triple trim on the wrists to increase night time visibility by utilizing the grey night reflective portion. Would the city consider this?

A27: Refer to Addendum 1, E5.1(d)(i) and E5.2(c)(i).

Q28: The RFP asks for a fixed throat tab – that is a proprietary design. Can we submit our own design because of the proprietary nature of what you are asking for?

A28: There will be no change to the Request for Proposal. The Request for Proposal is not asking for a fixed throat tab.

Q29: The RFP asks for the FF surname below the hem trim; this can only work with a hanging port-a-plate or something similar. Does the city want the port-a-plate or to place the FF name above hem trim?

A19: Refer to Addendum 1, E6.9(d)(i).

Q30: which side do you want the flashlight clip and strap on? Some have opted for the Flap in the centre instead of the side, does not interfere with SCBA straps that way.

A30: Refer to Addendum 1, E6.10(b) and E6.11(b)