



# 2022 Budget Update

## 2020 – 2023 Multi-Year Budget

### Winnipeg Fleet Management Agency

Photo: Tyler Walsh, courtesy Tourism Winnipeg

Standing Policy Committee on Innovation and Economic Development  
November 29th, 2021

# Agenda

1. Service Description, Objectives and Performance Measurement
2. Budget Overview and Highlights
3. Operating Budget:
  - Changes
  - FTEs / Salaries and Benefits
  - Reserve Summary **not applicable**
  - Referrals **not applicable**
4. Capital Budget:
  - Summary
  - Key Projects
  - Changes
  - Referrals **not applicable**
  - Other Important Information **not applicable**
5. Questions



# What We Do

## Services Provided\*

Services
Specification, inspection and procurement
Insurance, licensing and registration
Manufacturing and fabrication
Vehicle and equipment leases, seasonal and short-term rentals
Surplus fleet asset disposal
Fuel
Repair and maintenance

\* Source: Volume 1, 2022 Budget

# How We Did

## Performance Measurements\*

### Our Winnipeg:



Economic Prosperity

### Performance Reporting

Our Winnipeg Goal:	Service	Service Goal / Measure Description	2017	2018	2019	2020	2021 Projection
	Winnipeg Fleet	<b>Develop innovative strategies and efficiencies through the introduction of new technologies and business processes that enhance fleet services</b>					
		Number of vehicle and equipment units managed	2,199	2,230	2,273	2,237	2,205
		Number of vehicle and equipment units acquired	265	325	200	102	160

\* Source: Volume 1, 2022 Budget

# Budget Overview

# Budget Overview

## (Service Based View)

Preliminary 2022 Budget Update			
Service Based Budget (in millions of \$)	% Contribution to Service Based Budget	Operating Budget Surplus/ (Deficit)	Capital Budget
Fleet Management Agency	100.0	-	16.8
Total		-	16.8

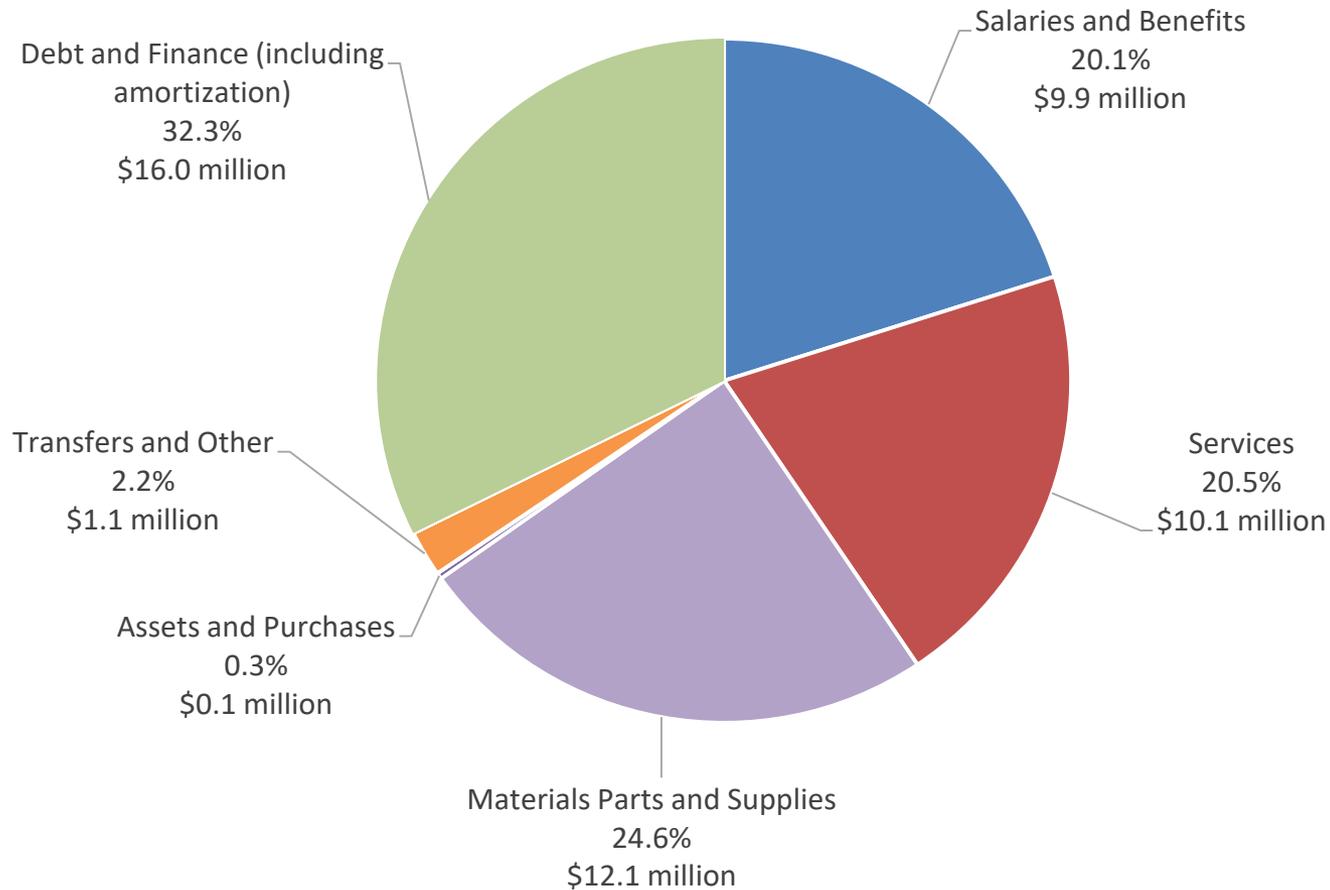
### Notes:

1. Forecasted revenues and expenditures of \$49.3M in 2022.

# Budget Overview

## (Departmental View)

2022 Preliminary Budget Expenditures = \$49.3 million



# Operating Budget Highlights

Annual Operating Increase <sup>1</sup>	Average <sup>3</sup>
2022 Preliminary Budget Submission	1.9%
Approved in the Multi-Year Budget <sup>2</sup>	0.8%

## Budget Impacts – Not Projected in MYB<sup>4</sup>, Included in Preliminary Budget

### Notes:

1. Based on expenditures before capital related expenditures
2. Adopted Multi-Year Budget (MYB) 2020 Budget and 2021 to 2023 Projections - March 20, 2020
3. Average expenditure increase for 2020 to 2023
4. Adopted Multi-Year Budget (MYB) 2020 & 2021 Budget, 2022 to 2023 Projections – December 16, 2020

# Operating Budget

# Operating Budget Changes

Operating Budget (In millions of \$)	MYB Criteria	2022	2023	2022 to
		Preliminary	Projection	2023 Total
<b>Surplus/(Deficit)- Council Approved from 2021 Budget Process (a)</b>		<b>0.4</b>	<b>0.8</b>	
<i>Increase (Decrease) From Forecast*:</i>				
<i>Revenue:</i>				
Increase in fuel sales	LEGISLATED	0.3	0.7	1.0
Decrease in fleet leases	REV/COST	(0.5)	(0.7)	(1.2)
<b>Revenue Net Change (b)</b>		<b>(0.2)</b>	<b>-</b>	<b>(0.2)</b>
<i>Expenditures:</i>				
Increase in fuel costs	LEGISLATED	0.3	0.7	1.0
Increase in salary & benefits	REV/COST	0.6	0.6	1.2
Decrease in debt & finance (incl. amortization)	REV/COST	(0.7)	(0.3)	(1.0)
Decrease in services	REV/COST	-	(0.2)	(0.2)
<b>Expenditures Net Change (c)</b>		<b>0.2</b>	<b>0.8</b>	<b>1.0</b>
<b>Surplus/(Deficit) - Preliminary Budget (a+b-c)</b>		<b>-</b>	<b>-</b>	<b>-</b>
* Includes housekeeping or fine tuning adjustments.				
Multi-year Budget (MYB) Criteria:				
LEGISLATED - Legislative Changes				
REV/COST - Revenue / cost driver				
COUNCIL - Council Direction				
INCRE - Incremental operational impact				
HOUSEKEEP - Housekeeping / fine tuning adjustments				

# Salary Budget and Full Time Equivalents (FTEs) / Vacancy Management

	2020 Adopted Budget	2021 Adopted Budget	2022 Preliminary	Increase / (Decrease) vs. 2021	2023 Budget Projection
<b>Full Time Equivalents</b> <i>(number of FTEs)</i>	118.67	109.19	109.19	-	109.19
<b>Salaries &amp; Benefits</b> <i>(in millions of \$)</i>	\$ 10.2	\$ 9.7	\$ 9.9	\$ 0.2	\$ 10.1
<b>Vacancy Management included in Salaries &amp; Benefits</b> <i>(in millions of \$)</i>	\$ (0.150)	\$ (0.146)	\$ (0.145)	\$ 0.001	\$ (0.146)

Notes:

1. 2019 FTEs total = 129.14
2. 2022 FTEs are equivalent to 2021
3. 1 FTE is approximately equivalent to \$81,000 for vacancy management in the 2022 budget submission.

# Capital Budget

# Capital Summary – By Service

Service (\$000's)	2021 Adopted Budget	2022 Preliminary	2023 - 2027 Forecast	6-year Total
Fleet Management Agency	18,237.0	16,793.0	82,769.0	99,562.0
<b>Total Capital Submission</b>	<b>18,237.0</b>	<b>16,793.0</b>	<b>82,769.0</b>	<b>99,562.0</b>

# Key Projects in the Capital Budget

Project Name	Budget Year (s)	Annual Amount (\$000's)	Benefits to the Community
Fleet Asset Acquisitions	2022 - 2027	\$ 15,670	Replacement of fleet vehicles and equipment to provide essential services

# Capital Budget Changes

Projects (\$000's)	MYB Criteria	2022 Preliminary	2023 Forecast	2024 Forecast	2025 Forecast	2026 Forecast	2022 to 2026 Total	2027 Forecast	6-year Total
<b>Council Approved Forecast</b>		<b>16.8</b>	<b>16.6</b>	<b>16.9</b>	<b>16.4</b>	<b>16.4</b>	<b>83.1</b>	<b>-</b>	<b>83.1</b>
Increase / (Decrease) From Forecast:									
Shop Tools & Equipment Upgrades	REV/COST	(0.1)	0.2	0.1	0.1	-	0.3	0.2	0.5
Power Tools	REV/COST	-	-	-	-	-	-	0.1	0.1
Building Renovations	REV/COST	0.2	-	-	0.1	-	0.3	0.2	0.5
Fleet Asset Acquisitions	REV/COST	-	-	-	-	-	-	15.7	15.7
Fuel Site Upgrades and Improvements	REV/COST	(0.1)	(0.2)	(0.1)	(0.2)	-	(0.6)	0.2	(0.4)
Total Changes		-	-	-	-	-	-	16.4	16.4
<b>PRELIMINARY CAPITAL BUDGET</b>		<b>16.8</b>	<b>16.6</b>	<b>16.9</b>	<b>16.4</b>	<b>16.4</b>	<b>83.1</b>	<b>16.4</b>	<b>99.5</b>

## Variance from Forecast:

Adjustments between capital programs are due to immediate needs for Building Renovations

